

Kenmare Resources plc

2013 Preliminary Results

London | 12 March 2014

Disclaimer

This Presentation (the “Presentation”) has been prepared and issued by Kenmare Resources plc (the “Company” or “Kenmare”). While this Presentation has been prepared in good faith, the Company and its respective officers, employees, agents and representatives expressly disclaim any and all liability for the contents of, or omissions from, this Presentation, and for any other written or oral communication transmitted or made available to the recipient or any of its officers, employees, agents or representatives. No representations or warranties are or will be expressed or are to be implied on the part of the Company, or any of its respective officers, employees, agents or representatives in or from this Presentation or any other written or oral communication from the Company, or any of its respective officers, employees, agents or representatives concerning the Company or any other factors relevant to any transaction involving the Company or as to the accuracy, completeness or fairness of this Presentation, the information or opinions on which it is based, or any other written or oral information made available in connection with the Company.

This Presentation does not constitute or form part of, and should not be construed as, an offer, invitation or inducement to purchase or subscribe for any securities of the Company nor shall it or any part of it form the basis of, or be relied upon in connection with, any contract or investment decision relating to such securities, nor does it constitute a recommendation regarding the securities of the Company.

This Presentation is as of the date hereof. This Presentation includes certain statements, estimates and projections provided by the Company with respect to the anticipated future performance of the Company or the industry in which it operates. Such statements, estimates and projections reflect various assumptions and subjective judgments by the Company’s management concerning anticipated results, certain of which assumptions and judgments may be significant in the context of the statements, estimates and projections made. These assumptions and judgments may or may not prove to be correct and there can be no assurance that any projected results are attainable or will be realised. In particular, certain statements in this Presentation relating to future financials, results, plans and expectations regarding the Company’s business, growth and profitability, as well as the general economic conditions to which the Company is exposed, are forward looking by nature and may be affected by a variety of factors. The Company is under no obligation to update or keep current the information contained in this Presentation, to correct any inaccuracies which may become apparent, or to publicly announce the result of any revision to the statements made herein and any opinions expressed in the Presentation or in any related materials are subject to change without notice.

Kenmare Resources 2013 Overview

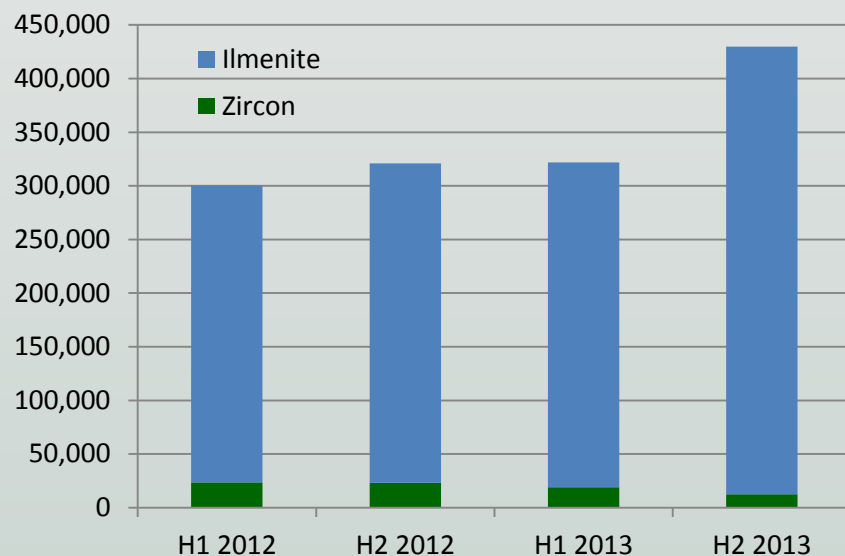
- Phase II expansion complete & in production
- Ore mined up 22% to 23,951,200 tonnes (2012: 19,588,800 tonnes)
- Production of Heavy Mineral Concentrate (“HMC”) up 47% to 1,137,200 tonnes (2012: 772,300 tonnes)
- Production of Ilmenite up 25% to 720,100 tonnes (2012: 574,500 tonnes)
- Production of Zircon down 33% to 31,400 tonnes (2012: 46,900 tonnes)
- Revenues of US\$137.9m (2012: US\$234.6m), after capitalising US\$23.6m revenues
- EBITDA of US\$29.0m (2012: US\$98.9m)
- Loss after tax of US\$44.1m for 2013 (2012: US\$49.5m profit)
- Total assets increased to US\$1.1bn (2012: US\$994m)
- Restructuring of debt / re-profiling subordinated debt completed February 2014

1

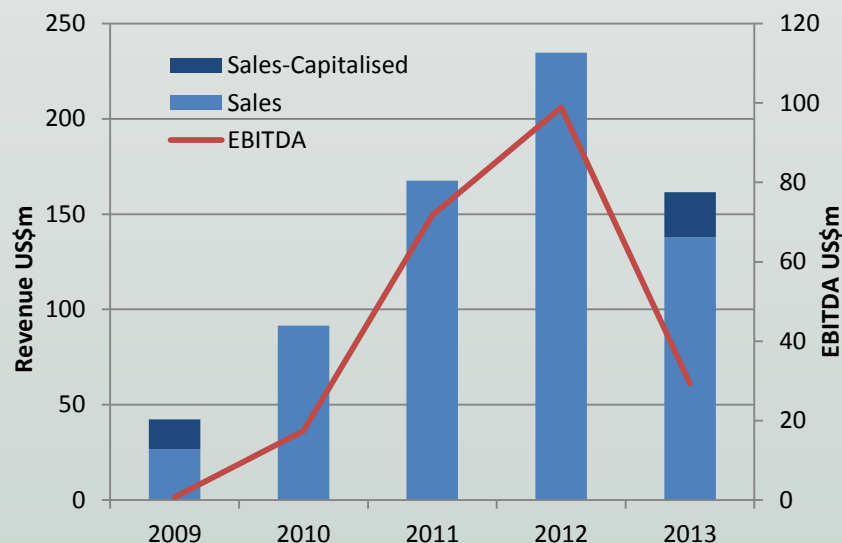
Summary Results

Key Performance Indicators

Production 2012 & 2013 (Half-Yearly) 000t



Revenue & EBITDA 2009 – 2013 US\$m



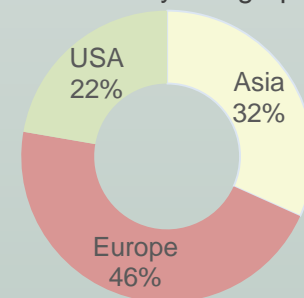
- HMC production increased 47% to 1,137,200 tonnes (2012: 772,300 tonnes)
- Ilmenite production increased 25% to 720,100 tonnes (2012: 574,500 tonnes)
- Reduction in Zircon production mainly related to scheduled expansion works
- Closing final product stocks at end 2013 107,100 tonnes (2012: 29,600 tonnes)
- 2013 Sales volumes flat, but weaker product prices

Expansion Revenue & Cost Capitalisation

	2013 US\$m	2013 US\$m
H2 2013 Revenue (pre-capitalisation)	161.5	
Revenue capitalised	<u>(23.6)</u>	
Reported revenue in income statement		137.9
Cost of sales (pre-capitalisation)	(136.4)	
Cost of sales capitalised	<u>22.7</u>	
Reported cost of sales in the income statement		(113.7)
Other operating costs (pre-capitalisation)	(20.2)	
Other operating costs capitalised	<u>0.7</u>	
Other operating costs in the income statement		(19.5)
H1 2013 Operating costs capitalised	<u>5.6</u>	
2013 Net costs capitalised in property, plant & equipment	<u>5.4</u>	

- In accordance with accounting policy, revenue and costs directly attributable with bringing the expansion asset to the location and condition necessary for it to be capable of operating in the manner intended by management have been capitalised in property, plant and equipment to 31 December 2013.
- As of 1 January 2014, all revenues and operating costs will be reported in the Income Statement.

Revenue by Geography



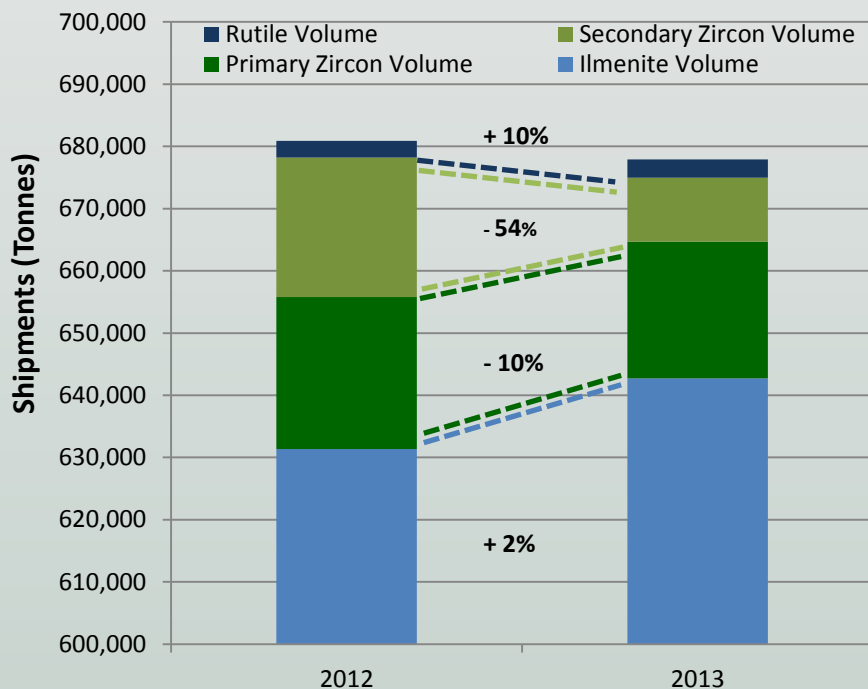
2013 Income Statement Review

	2013	2012	<u>Comment on 2013 & movement</u>
	US\$m	US\$m	
Revenue	137.9	234.6	Sales down 41% (down 31% excl. capitalisation)
Cost of Sales & Opex	<u>(133.2)</u>	<u>(154.2)</u>	Costs down 14% (up 2% excl. capitalisation)
Operating profit	4.7	80.4	
Net finance costs	(40.3)	(27.0)	Warrant charge; Project debt interest & Absa loan costs
Foreign exchange loss	<u>(6.5)</u>	<u>(0.6)</u>	Retranslation euro debt - cannot hedge LT euro loan
(Loss)/profit before tax	(42.1)	52.8	
Tax charge	<u>(2.0)</u>	<u>(3.3)</u>	W/off deferred tax asset
(Loss)/profit after tax	<u>(44.1)</u>	<u>49.5</u>	

- Revenues & costs reduced by amount capitalised
- Weighted average product prices down 31% compared with 2012 due to challenging market conditions
- Reduced Cost of Sales & Opex based on lower sales volumes (excl. sales capitalised) in 2013
- Finance charges incl. cost of warrants on equity issue (+US\$6m); increased interest due to increased Sub Debt (+US\$2m); Absa Corporate facility fees (+US\$1m) & interest (+US\$2m) & other finance fees
- EBITDA: US\$29m (2012: US\$99m), principally due to reduced prices

2013 Revenue Review

Volume/Mix Movement



Pricing Movement



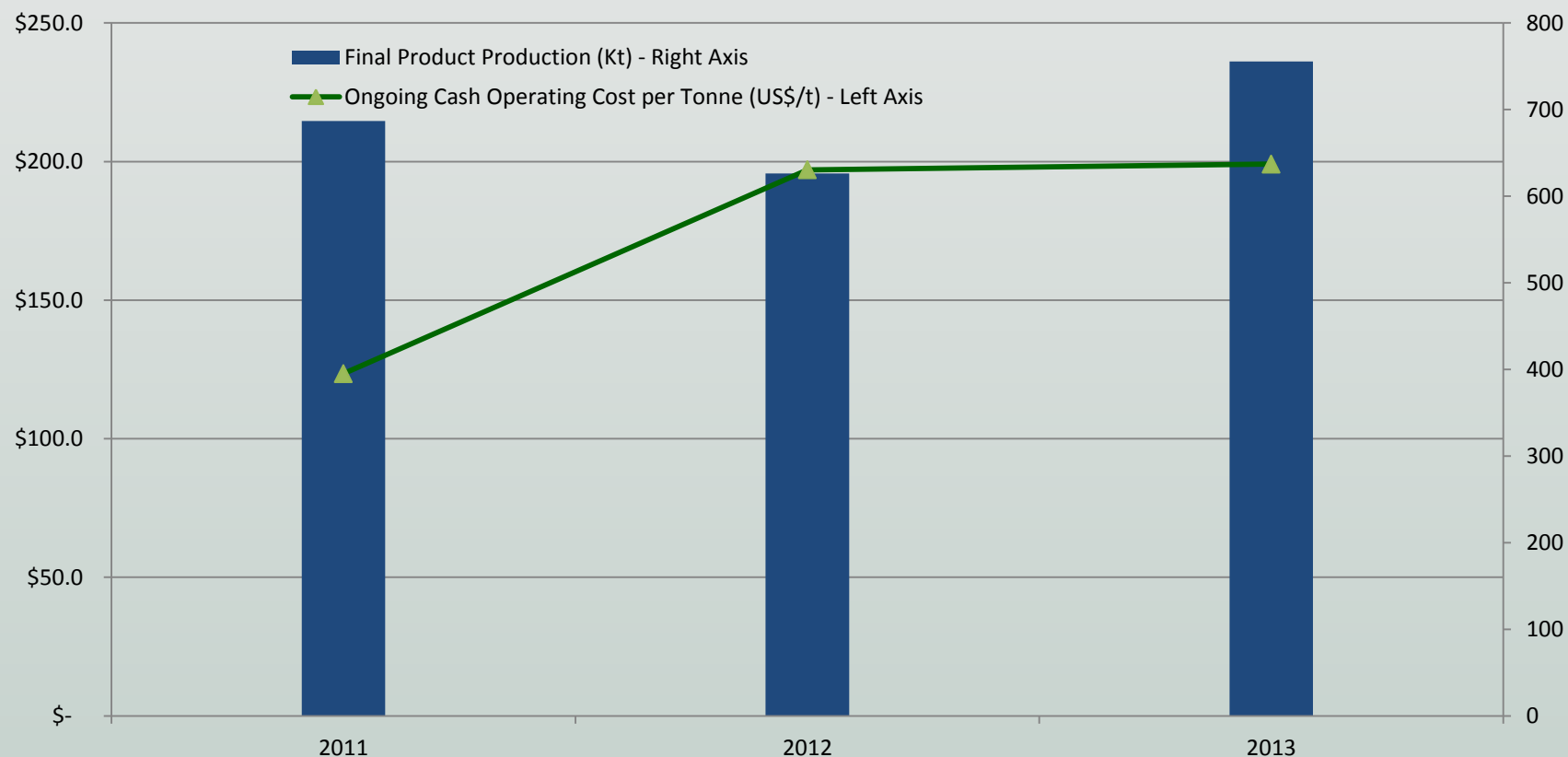
- Total revenue (pre-capitalisation) down US\$73m (31%) on 2012: Product mix & price movements
- Zircon volumes in 2013 impacted by plant closure to tie-in expansion non-mags equipment
- Post expansion, improved ratio of primary to secondary zircon products

2013 Cash Operating Costs Review

	2013	2013	2012	2012
	US\$m	US\$m	US\$m	US\$m
Cost of sales	113.7		134.5	
Other operating costs	<u>19.5</u>	133.2	<u>19.7</u>	154.2
Freight (CIF charged to customers)		<u>(3.4)</u>		<u>(3.2)</u>
Total costs less freight		129.8		151.0
<u>Non-cash costs</u>				
Depreciation	24.4		18.5	
Share-based payments	<u>0.6</u>	(25.0)	<u>3.2</u>	(21.7)
<u>Inventory movements</u>				
Finished product movements		18.0		(5.9)
<u>Once-off costs</u>				
WCP A trommel repairs		(1.3)		-
Cost capitalised		28.9		-
Ongoing cash operating costs		<u>150.4</u>		<u>123.4</u>

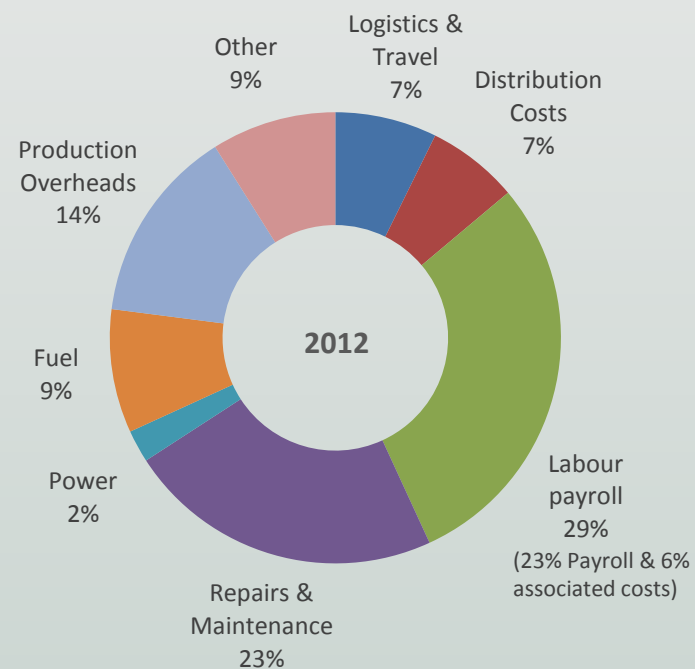
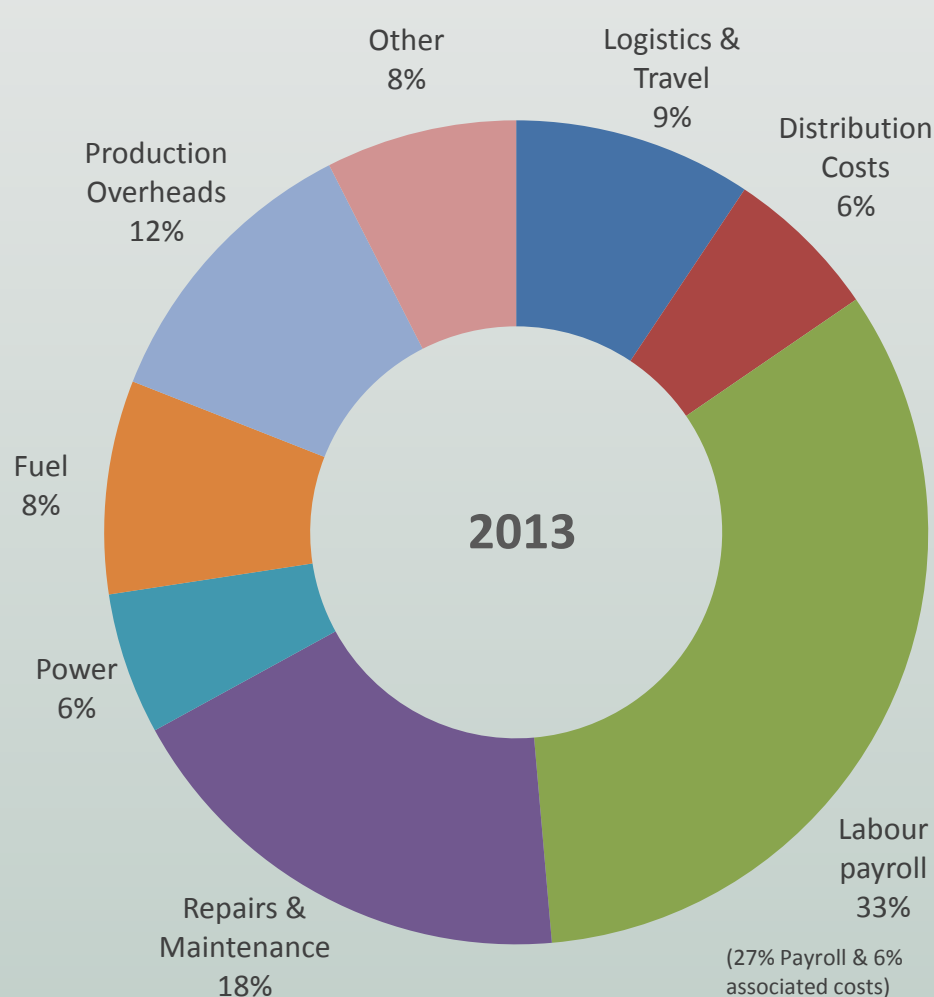
- Analysis above reconciles Income Statement to cash operating cost to run business
- Operating costs in 2013 within expectations
- Increase in depreciation principally due to increase in HMC produced by WCP A

2011 – 2013 Cash Operating Costs



- Cost per tonne peak in 2013, expected to drop in 2014 due to:
 - Increasing production
 - Focus driving cost efficiencies: Payroll; Procurement & Onsite contractors

2013 Cash Operating Costs



- Operating costs largely fixed at full production, so cost/tonne to reduce as production increases

2013 Balance Sheet Review

	2013	2012	<u>Comment on 2013 & movement</u>
	US\$m	US\$m	
Property, plant & equipment	967.1	887.5	Phase II expansion capital additions
Deferred tax asset	0.1	2.2	Write-off deterred tax asset
Inventories	44.2	22.4	Increased product stocks & expansion spares
Trade & other receivables	19.3	35.7	Reflects lower pricing & sales prior to period end
Cash	<u>67.5</u>	<u>46.1</u>	
Total assets	<u>1,098.2</u>	<u>993.9</u>	
Equity & reserves	664.2	605.6	2013 result & share placing Oct '13
Bank loans	355.2	324.4	Project debt accrued interest & Absa corporate facility
Creditors & provisions	<u>78.8</u>	<u>63.9</u>	Mine closure provision adjustment (+US\$13m)
Total equity & liabilities	<u>1,098.2</u>	<u>993.9</u>	

- Total assets US\$1.1bn (2012: US\$0.99bn)
- Additions US\$104m (2012: US\$192m); reducing to US\$20m sustaining capex in 2014
- Debt amendment in Feb 2014 re-profiles subordinated debt & will better align the terms of the project financing with projected cash flows

Group Debt

- Group Debt at 31 Dec. 2013: US\$355.2m (2012: US\$324.4m)
- Lenders: *Project* - Absa, KfW, FMO, EIB, EAIF & AfDB; *Group* - Absa/Barclays
- Guarantors: ECIC (of Absa), MIGA & Hermes (of KfW)
- Average project interest rate at Dec. 2013 was 8.8%
- Senior: US\$94m, floating @ LIBOR + 3.5% to 5.3%, fixed @ 5.45% to 7.45%. Senior maturities: 2015 - 2018
- Subordinated: US\$247m, floating @ LIBOR + 5% to 8%, fixed @ 10%. Additional margin 1% to Completion. Sub maturities: 2019
- US\$20m of Absa/Barclays corporate facility renewed to 31 March 2015
- Project loans rescheduled: Deferred subordinated debt (US\$143.3m at 31 Dec. 2013) due on 31 July 2015 will now have 50% repaid on 1 August 2019 & the other 50% paid in nine semi-annual instalments from 1 August 2015 to 1 August 2019
 - Further proviso whereby 50% of cash available can accelerate subordinated debt schedule & balance available for dividends from Project Companies

Group Lenders at 31 December 2013

	Loan Balance US\$m	Maturity
Senior Project Loans		
AFDB	23.2	2018
Absa (ECIC)	29.9	2015
EAIF	2.8	2018
EIB	11.8	2018
FMO	10.0	2016
KfW IPEX-Bank (Hermes)	8.4	2015
KfW IPEX-Bank (MIGA)	8.5	2018
	94.6	
Subordinated Project Loans		
EIB	151.7	2019
EAIF	50.9	2019
FMO	44.7	2019
	247.3	
	341.9	
Project loan amendment fees	(6.1)	Amortised over life of loans
Total Project Loans	335.8	
 Absa corporate facility	 19.4	 2015
Total Group Loans	355.2	

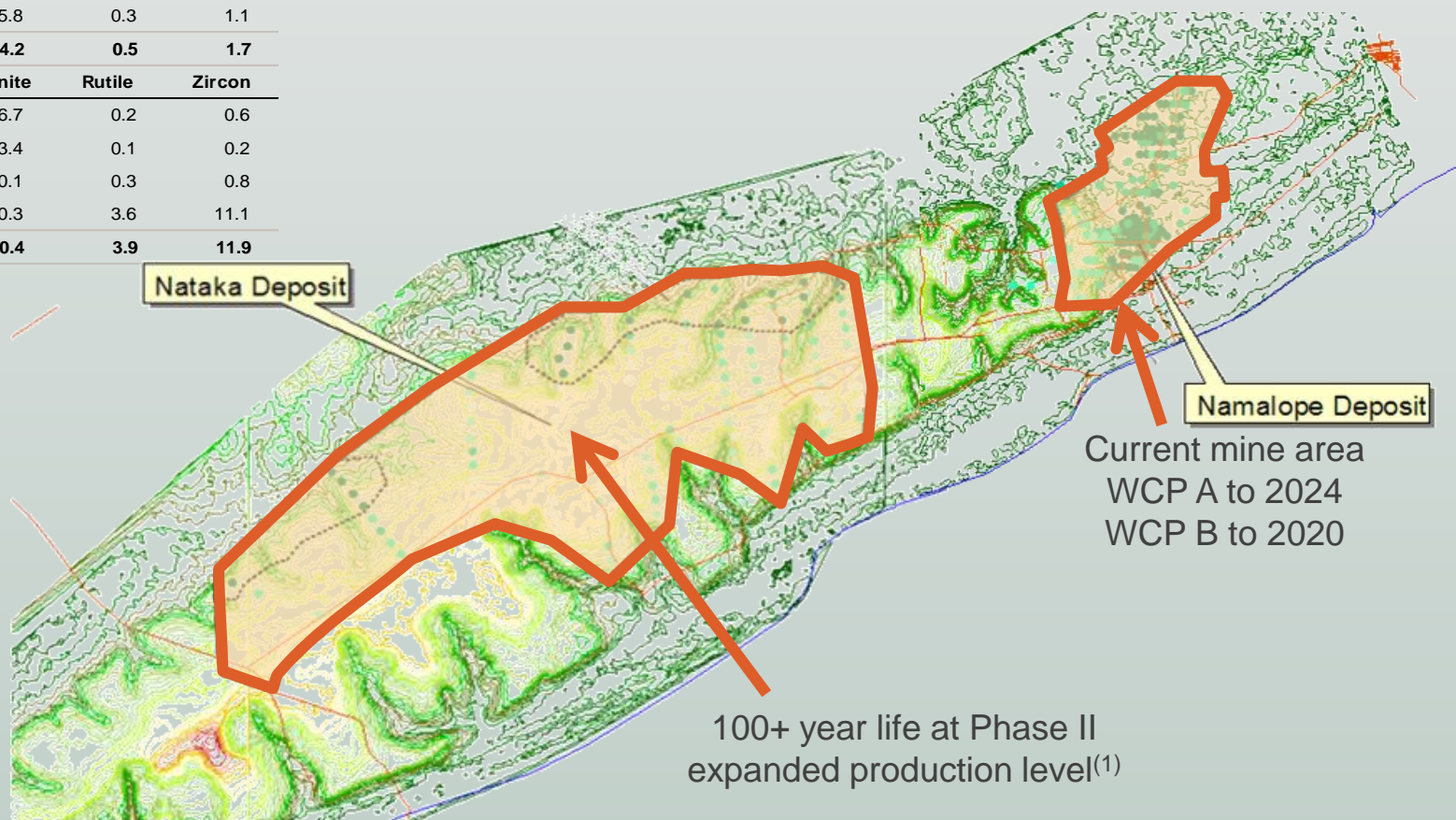
2

The Moma Titanium Minerals Mine

Moma Ore Body 100+ Year Life

Reserves and resources

(Mt)			
Reserves	Ilmenite	Rutile	Zircon
Proved	8.4	0.2	0.6
Probable	15.8	0.3	1.1
Total P&P	24.2	0.5	1.7
Resources	Ilmenite	Rutile	Zircon
Measured	6.7	0.2	0.6
Indicated	3.4	0.1	0.2
Total M&I	10.1	0.3	0.8
Inferred	160.3	3.6	11.1
Total M,I&I	170.4	3.9	11.9



(1) Based on mining reserves and resources under licence.

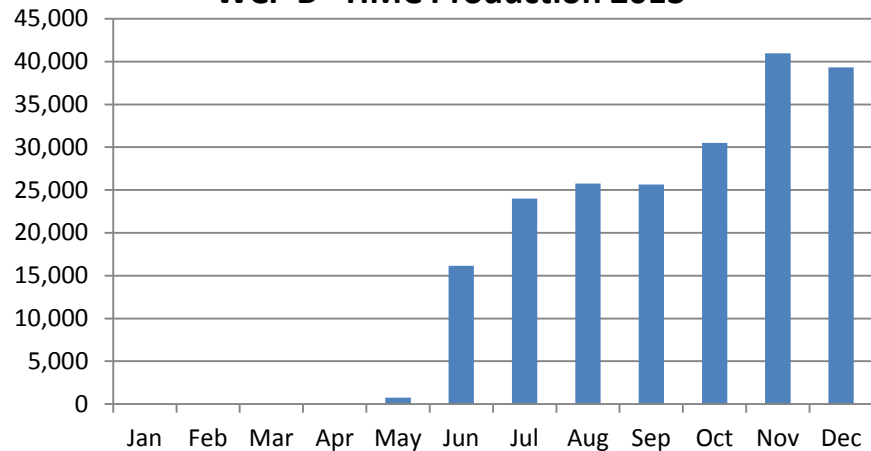
WCP A



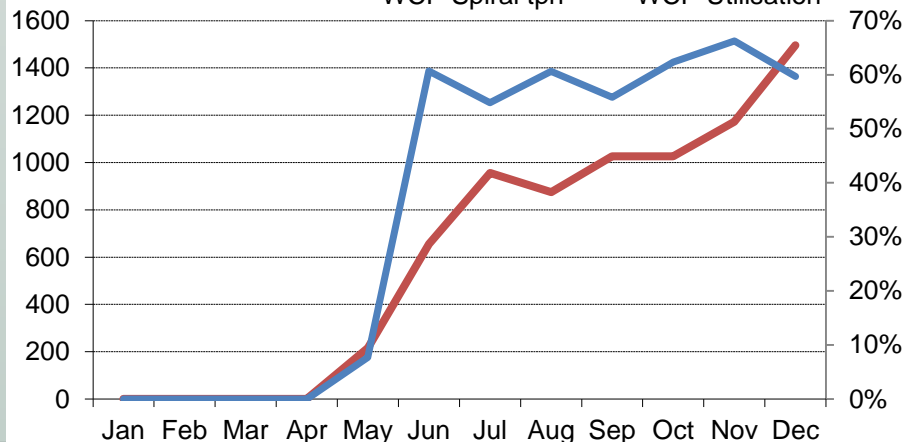
➤ Dredges & WCP A

Expansion: WCP B Plant Performance

WCP B - HMC Production 2013

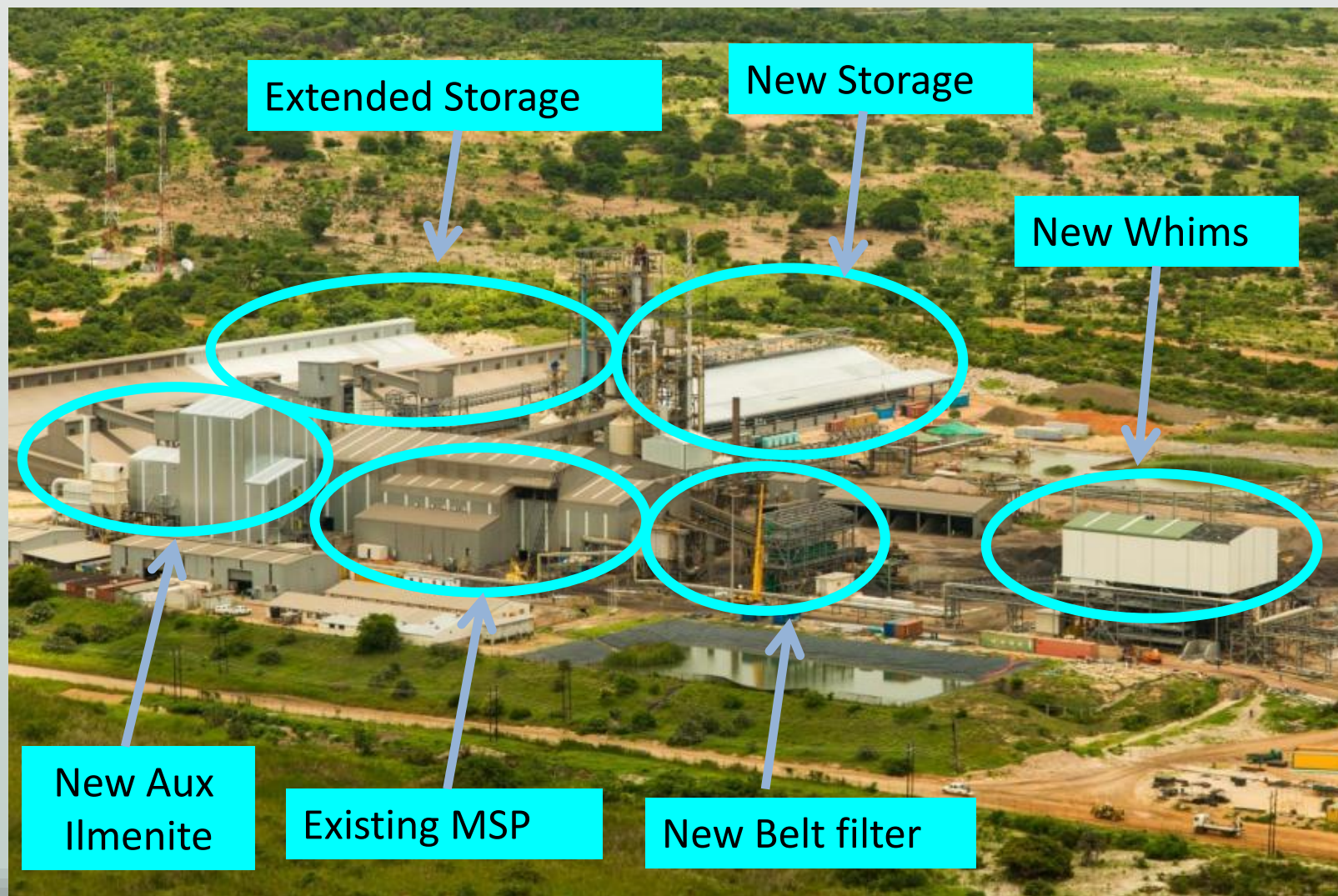


WCP B - 2013

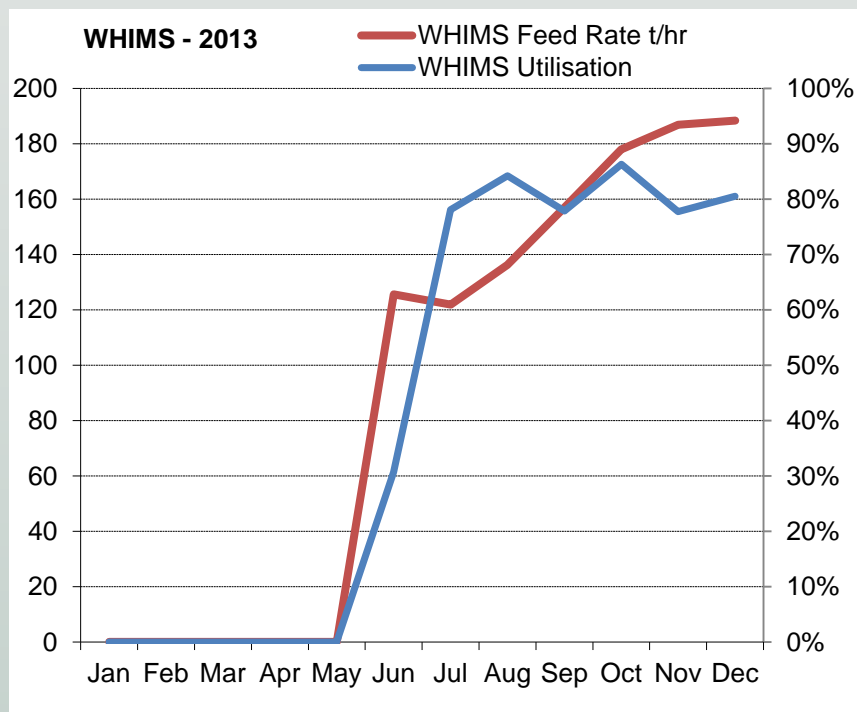


➤ 3rd dredge & WCP B

Expanded Processing



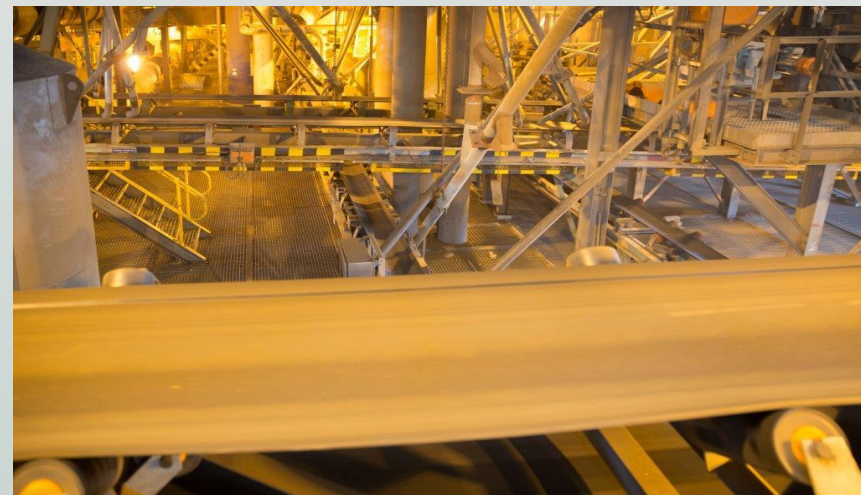
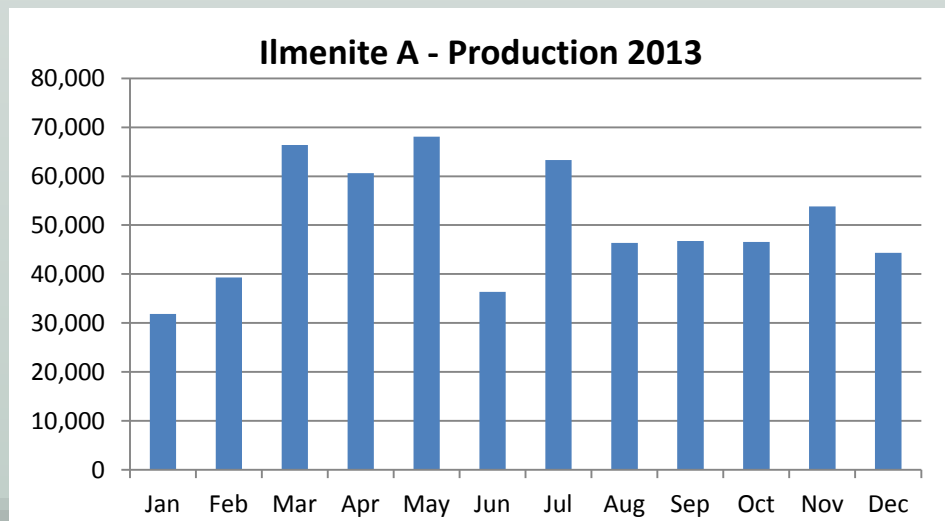
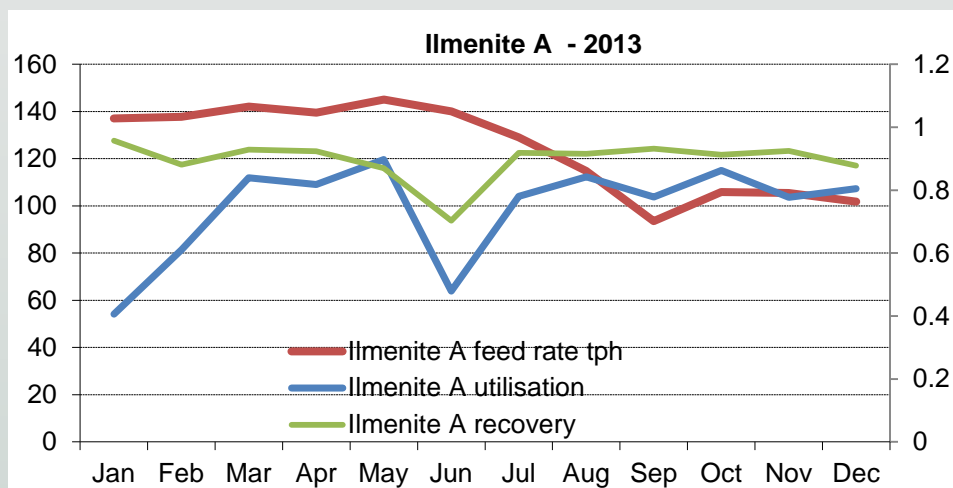
Expansion: WHIMS Plant



Linear screen

WHIMS machines

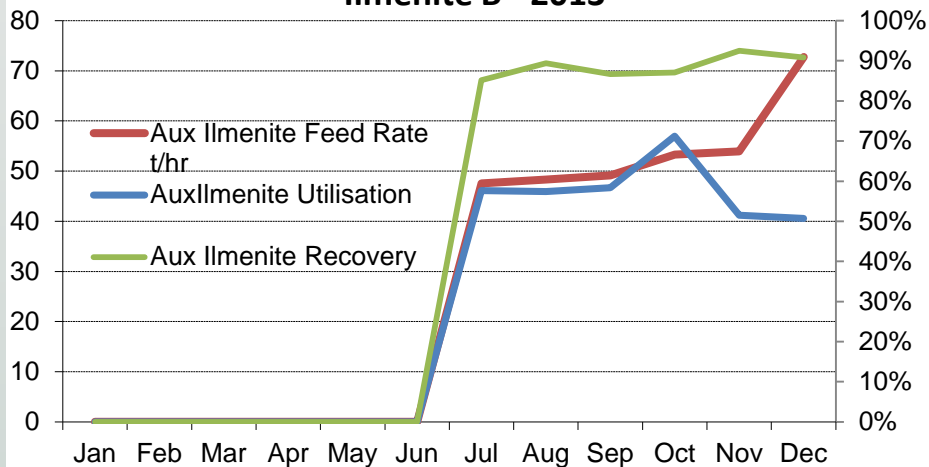
Expansion: Ilmenite A Plant



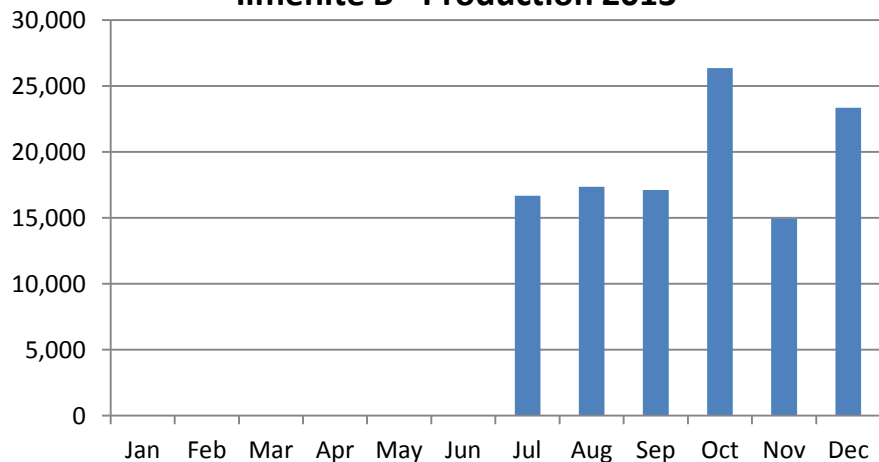
➤ Aux Ilmenite plant product belts

Expansion: Ilmenite B Plant

Ilmenite B - 2013

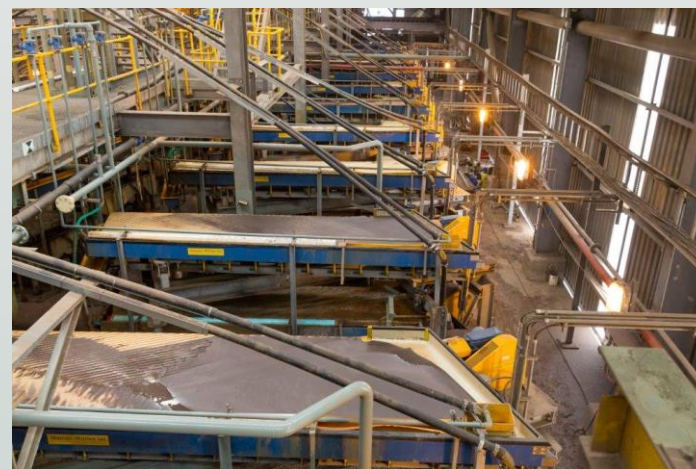
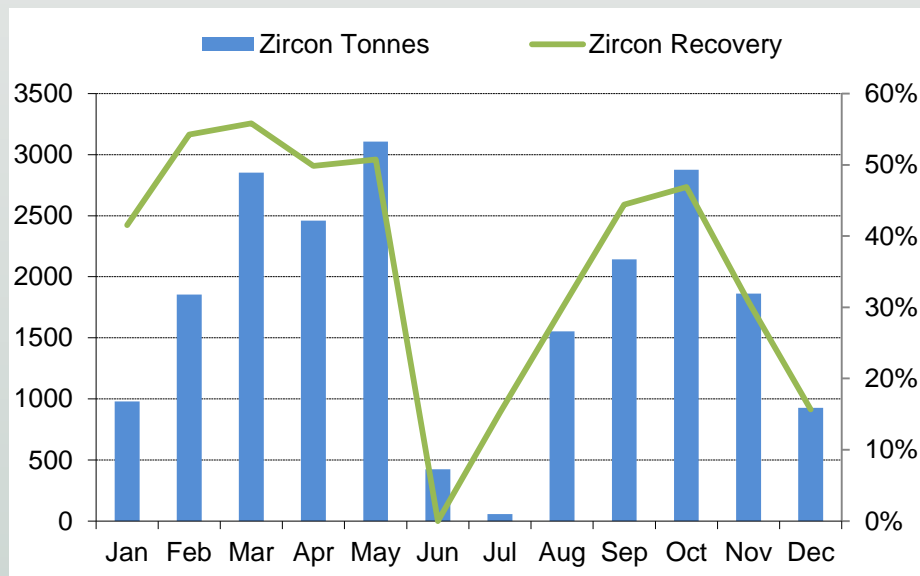


Ilmenite B - Production 2013



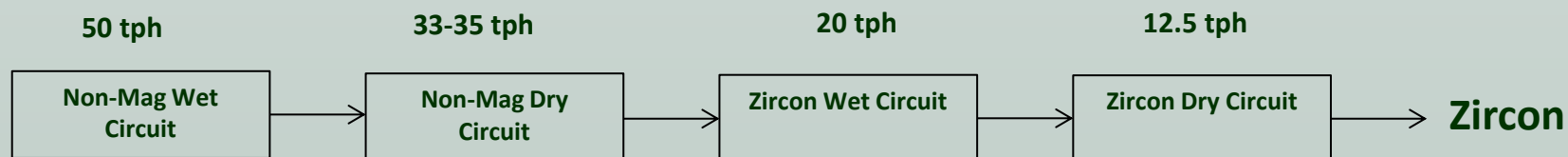
➤ Ilmenite B Plant

Zircon



➤ Wet circuits – double deck shaking tables

- Production in November & December severely affected by power outages due to complex nature of zircon circuits



Power Reliability

Previous initiatives by Kenmare to enhance transmission capacity & power stability:

- ✓ Installation of capacitor banks at Nampula & Alto Molocue; upgrade of Alto Molocue SVC
- ✓ Voltage stabilisation equipment (Dip Doctor) installed at Moma
- ✓ Capacitor banks installation at Moma
- ✓ Improvements to operational procedures to reduce recovery time post-power outages

Current Situation:

- During summer months, load demand has exceeded network transmission capacity, mainly at peak periods
- As demand approaches capacity limits, the network has become more unstable

Power Reliability

Projects being advanced by EdM:

- Load management program to prevent peak time load rising above stability limit of 118MW at Nampula
 - ✓ Program currently contributing to improvements in network stability
- Installation of series capacitors in northern network & Static VAR Compensator in Nampula to enhance transmission capacity of network
 - Projects commenced; Expected to increase capacity at Nampula from 118MW to approx. 170MW
- Development by EdM of major project to build 400kV line to northern network
 - In financing stage; EdM targeting completion 2018

Kenmare action steps:

- Potential provision of diesel generator units for MSP
- Further improvements to operational procedures to reduce recovery time

Health & Safety and Environmental Performance

Health and Safety

- Safety of employees is top priority for management
- LTIFR of 0.50 at 31 December 2013
- Kenmare striving for zero harm at Moma
- 2014 goal is 20% improvement in safety metrics

Environment

- Compliance with Mozambique Law, MIGA & AfDB Environmental Standards
- 98% Compliant with IFC Performance Standards (April 30, 2006)
- Rehabilitated land is being handed back to communities

KMAD

2013 – 2015 Strategic Plan Agreed

Current Projects

- Health post started operating in March 2013 & ambulance allocated for community service
- Nataka school completed & 2 new schools under construction
- Water supply to the Natuco vegetable project finalised
- 2 new community projects started
- Water system set up in Topuito village
- Discussions & planning started with government on construction of vocational school





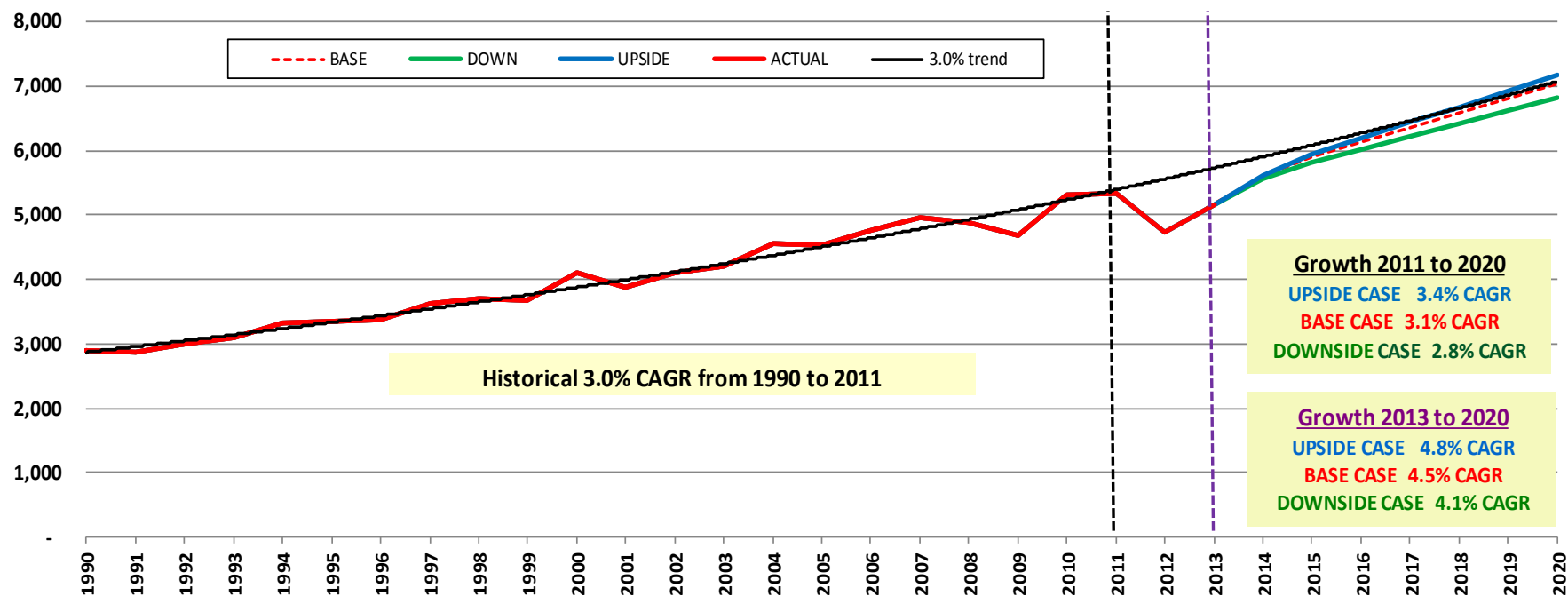
Market Overview

TiO₂ End Use Sectors

- Feedstock demand is driven by:
 - Pigment (90%)
 - Titanium Metal (6%)
 - Welding Electrode Industry (4%)
- Good pigment demand growth expected in 2014
- Titanium metal has entered a slowdown & not expected to recover until 2015 – destocking of feedstock (Rutile/SR/UGS) in 2014
- Welding electrode sector demand is driven by construction & ship building, expected to recover in 2014

Future Pigment Demand Expected to Grow at Above Historical Growth Rate

Global Pigment Demand 1990-2020 (^{'000 tonnes})

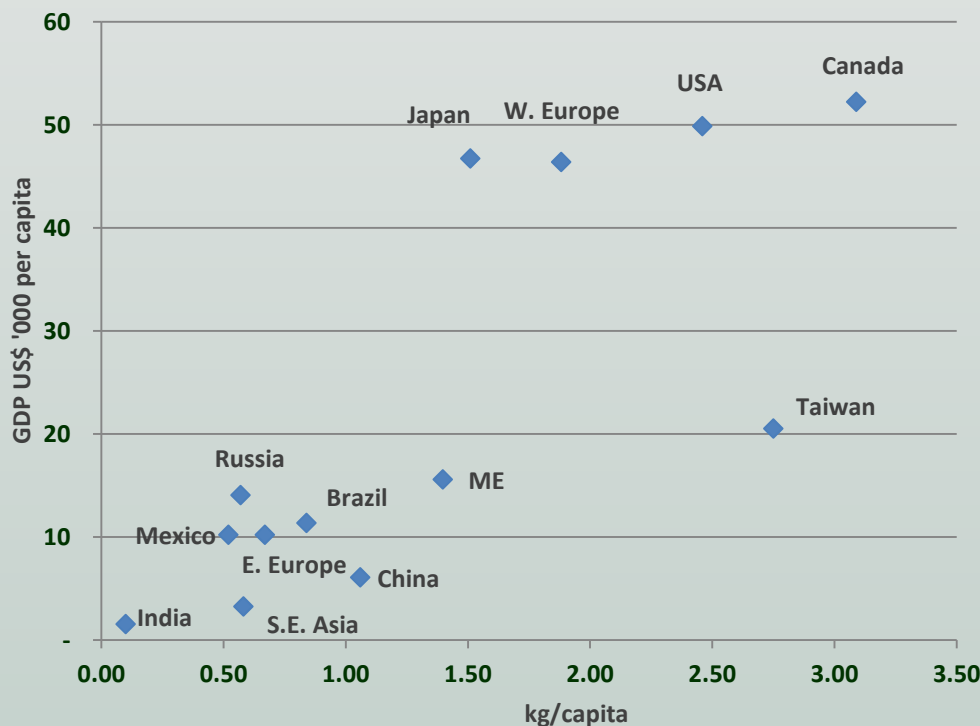


SOURCE: Kenmare estimate March 2014

Based on correlation with World GDP at market exchange rates

Pigment Demand Growth Drivers

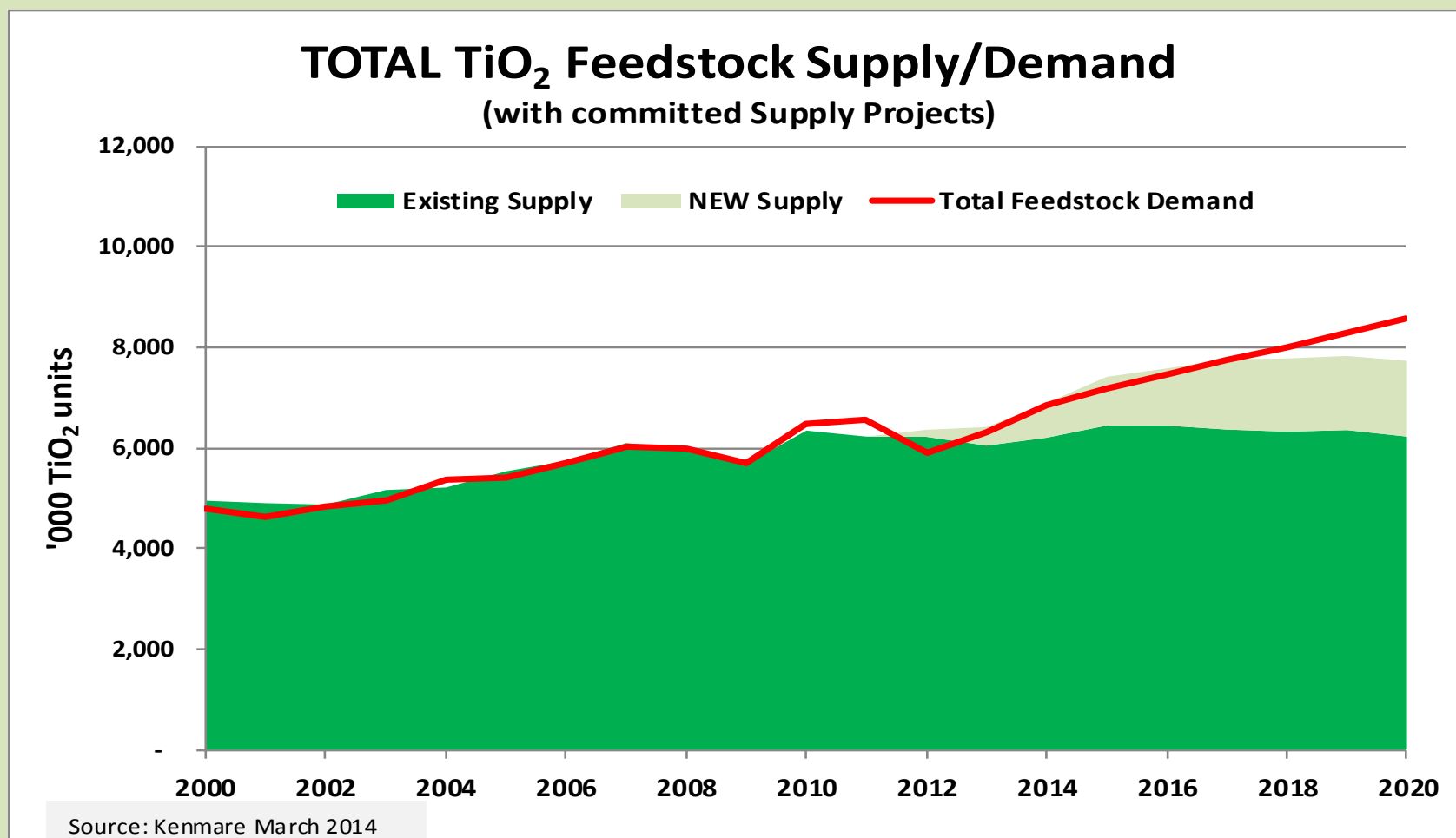
Pigment Consumption Intensity of TiO₂ in 2012¹



- Demand growth drivers in developing economies:
 - Pigment intensity of use at early stage of growth curve
 - Increasing per capita GDP
 - Urbanisation trends
- Per capita consumption rates of 2 to 3kg in developed economies
- Currently 1kg or below per capita in BRIC & other developing economies

¹ Source TZMI June 2013

TiO₂ Feedstock Supply/Demand



TiO₂ Market Review 2013

Pigment demand: Solid growth of ~9% in 2013 following ~12% contraction in 2012

- However, growth was met from the drawdown of significant producer inventories
- Reduced pigment plant operating rates throughout 2013 to enable inventory drawdown
- Pigment demand at end of 2013 remains below 2011 levels in volume terms

Titanium feedstock demand: Weak throughout 2013 given low pigment production rates & inventory overhang

- Slower Ti metal & welding electrode sectors also contributed to weakness
- Offtake reduction was more acute for high grade feedstocks than with ilmenite
- Pricing of feedstock reduced heavily in 2013 & remains <50% of peak 2012 levels
- Improved demand outlook for ilmenite was more evident by year end 2013

TiO₂ Market Outlook 2014

- Improving economic data in US & Europe should support stronger pigment demand in 2014
- Major pigment producers report strong Q4 2013 pigment sales volume growth vs. Q4 2012
 - DuPont +18%
 - Huntsman +15%
 - Tronox +23%
- Above trendline growth rate expected in period 2014 to 2020
- Chinese offtake is significant but is growing more slowly
- Strong paint season in Northern Hemisphere is expected to commence early Q2 2014

TiO₂ Market Outlook 2014 (cont'd)

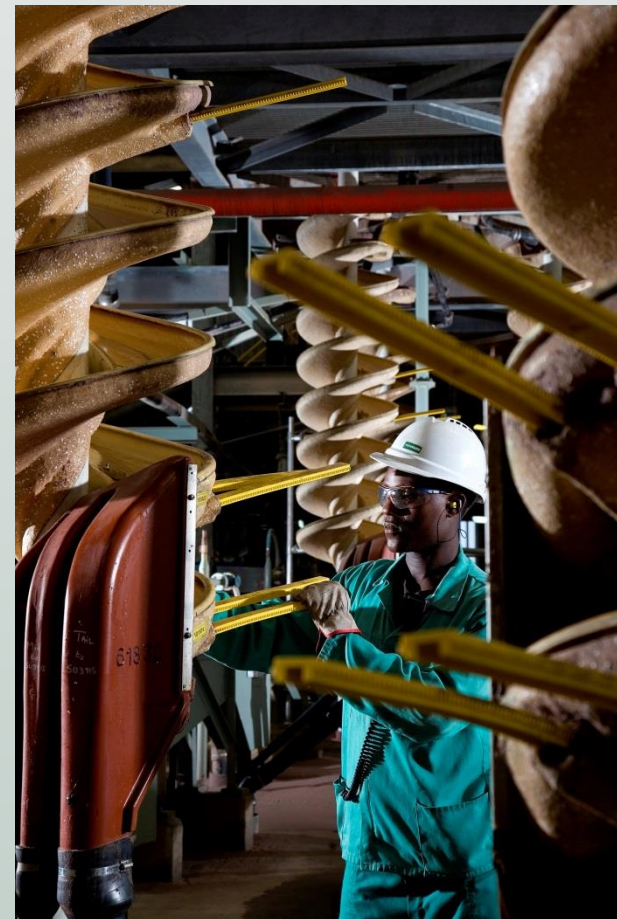
- Normalisation of pigment inventories is expected to lead to higher plant operating rates in 2014
 - Should lead to higher feedstock demand
- Normalisation of feedstock demand should support higher feedstock prices
- Moderate supply surplus in 2014; assuming timely start-up / ramp-up of new projects & no supply interruptions
- Incremental increase in supply from idled assets is predicated on pricing recovery
- More regular shipment offtake pattern for Kenmare ilmenite is evident in Q1 2014

Zircon Market Review

- Prices appeared to bottom by end of Q1 2013 following sharp correction during the previous 8 months
- Signs of demand recovery in H1 2013 disappointed in H2 2013
- Resulted in some moderate weakening of prices in Q4 2013 – reversing Q3 2013 gains
- Demand outlook is improving – evidence of some reversal of thrifting & substitution in ceramics applications
- Opportunities for growth in digital printing, zirconium chemicals & metal
- Overall market expected to grow by +5% in 2014 following a flat 2013
- Significant drawdown of producer inventories in 2013

Summary & Outlook

- Leading titanium feedstock producer
- Dredge mineable, direct export, low cost mine
- Life of mine over 100+ years
- 50% expansion completed & in production
- 8% of global TiO_2 minerals feedstock supply in 2014
- Projected above trendline pigment demand growth
- 2014 focus on increasing production & cost control
- Improving demand outlook for titanium feedstocks & zircon





Kenmare Resources plc
Chatham House | Chatham Street | Dublin 2 | Ireland
www.kenmareresources.com



Appendix

Kenmare Resources at a Glance

Kenmare quick facts

Location of mine	Moma Mine, North-east Coast Mozambique
Products (market share) ⁽¹⁾	Titanium feedstock (approximately 8% global supply)
Mine life	One of the world's largest known titanium minerals deposits with 100+ years at expanded production levels
Equity listing	Primary: London Stock Exchange: Premium Listing Secondary: Irish Stock Exchange
Market capitalisation	c. US\$673m ⁽²⁾
In Mozambique since	1987
Operations commenced	2007
Number of employees	1,528
2013 Ilmenite Production	720,100 tonnes



- The Moma Mine produces titanium minerals ilmenite & rutile, used as feedstocks to produce titanium dioxide pigment & the relatively high-value zirconium silicate mineral, zircon
 - Titanium dioxide pigment has a high refractive index & brilliant white colour, which makes it an excellent reflective optical coating. It is used in paints, paper & plastic production
 - The primary applications for zircon are in the manufacture of opacifiers for ceramics & for refractory products used in the steel & foundry industries
- Currently ramping up completed expansion project, which is expected to increase production capacity by 50%
 - Phase I capacity: c. 800 ktpa ilmenite, 50 ktpa zircon, 14 ktpa rutile
 - Phase II capacity: c. 1.2 mtpa ilmenite, 75 ktpa zircon, 21 ktpa rutile
 - Moma Mine expected to produce ~8% of global titanium minerals feedstock supply in 2014

(1) Expected market share in 2014 based on Kenmare's estimate.

(2) US\$ equivalent as at 7 March 2014

Reserves & Resources

Reserves & resources table as at 31 December 2013

Ore Reserve Zone	Category	Ore (Mt)	% THM*	% Ilmenite in THM	% Ilmenite in ore	% Rutile in ore	% Zircon in ore	THM (Mt)	Ilmenite (Mt)	Rutile (Mt)	Zircon (Mt)
Reserves											
Namalope	Proved	241	4.3	82	3.5	0.077	0.25	10	8.4	0.18	0.60
Namalope	Probable	134	3.5	81	2.9	0.067	0.20	4.8	3.8	0.09	0.27
Nataka	Probable	445	3.2	84	2.7	0.047	0.16	14	12	0.21	0.73
TOTAL RESERVES	Proved & Probable	820	3.6	82	3.0	0.059	0.19	29	24	0.48	1.6
Mineral Resources zone	Category	Sand (Mt)	% THM*	% Ilmenite in THM	% Ilmenite in sand	% Rutile in sand	% Zircon in sand	THM (Mt)	Ilmenite (Mt)	Rutile (Mt)	Zircon (Mt)
Congolone	Measured	167	3.3	77	2.5	0.060	0.24	5.4	4.2	0.1	0.4
Namalope	Measured	85	3.7	80	3.0	0.068	0.22	3.2	2.5	0.1	0.2
Namalope	Indicated	142	3.1	78	2.4	0.058	0.17	4.3	3.4	0.1	0.2
Pivilli	Inferred	227	5.4	80	4.3	0.13	0.35	12	9.8	0.3	0.8
Mualadi	Inferred	327	3.2	80	2.6	0.061	0.21	10	8.4	0.2	0.7
Nataka	Inferred	5,800	2.8	82	2.3	0.047	0.15	160	130	2.7	8.6
Mpitini	Inferred	287	3.6	80	2.9	0.070	0.24	10	8.3	0.2	0.7
Marrua	Inferred	54	4.1	80	3.3	0.19	0.19	2.2	1.8	0.1	0.1
Quinga North	Inferred	71	3.5	80	2.8	0.14	0.28	2.5	2.0	0.1	0.2
TOTAL RESOURCES		7,160	2.9	81	2.4	0.054	0.17	210	170	3.9	12

Operations Review

The Moma Mine

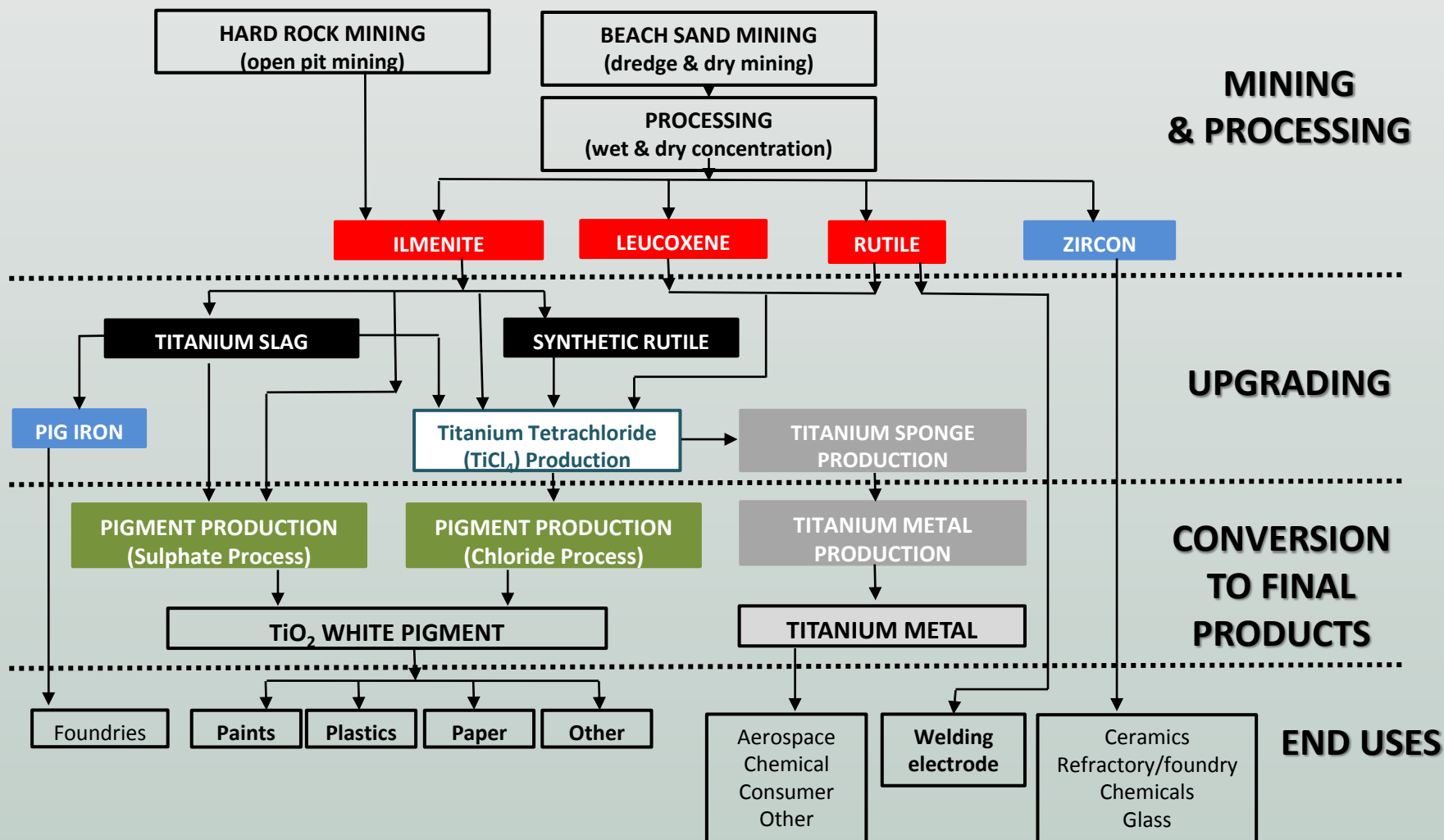
- Kenmare's expanded operating capacity is 1.2mtpa of ilmenite, plus co-products zircon & rutile
- Mining performed by three dredges floating in two artificial mining ponds
- These dredges slurry & pump mineralised sands from the mining face into two floating wet concentrator plants
- A heavy mineral concentrate is produced, which is pumped into a nearby minerals separation plant. It is then separated into final products for export via Kenmare's own product trans-shipment vessels
- These vessels are self-propelled, self-discharging & capable of carrying mineral from the jetty to the trans-shipment point, where product is loaded on to the customer's vessel



Operating Characteristics

- >3mt have been shipped to date
- Coastal location; no overland transport
- Surface mineralisation (no overburden)
- Principally low cost dredge mining
 - Wet mining plants are designed to produce a high grade of heavy mineral concentrate (distinct from more well known dry mining which use trucks, excavators, scrapers, or loaders to recover ore to a mining unit plant)
- Limited infrastructure requirements
 - The ability to mine & export directly from the Moma site using a dedicated shipping terminal contributes to placing Kenmare toward the bottom of the industry production cost curve
- Low cost hydro power supply
- Significant co-product revenue offers diversification of customers, & a higher product price portfolio
- Ilmenite products are suitable for both sulphate & chloride pigment markets direct without further beneficiation
- Substantial further mineral resources providing long mine life
- Kenmare LTIFR 0.50 as at 31 December 2013

Titanium Industry Flowchart



History

