

# Kenmare Resources plc



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## Kenmare Resources – 2013/2014

#### **Phase II Expansion Completed**

#### **Operations**

- Mine production increasing
- Cost savings programme underway
- Solutions in place to address power transmission capacity and power stability to Moma Mine

Unprecedented challenging market conditions

Restructured project financing for Moma Mine

Kenmare well positioned to take full advantage when market turns











## Kenmare Resources – Long Life, Low cost

- World leading titanium minerals producer
- Dredge mineable, direct export, low cost mine
- Life of mine over 100+ years
- 50% expansion completed and in production
- ➤ 8% of global titanium feedstock supply
- Projected above trendline pigment demand growth
- 2014 focus on increasing production and cost control



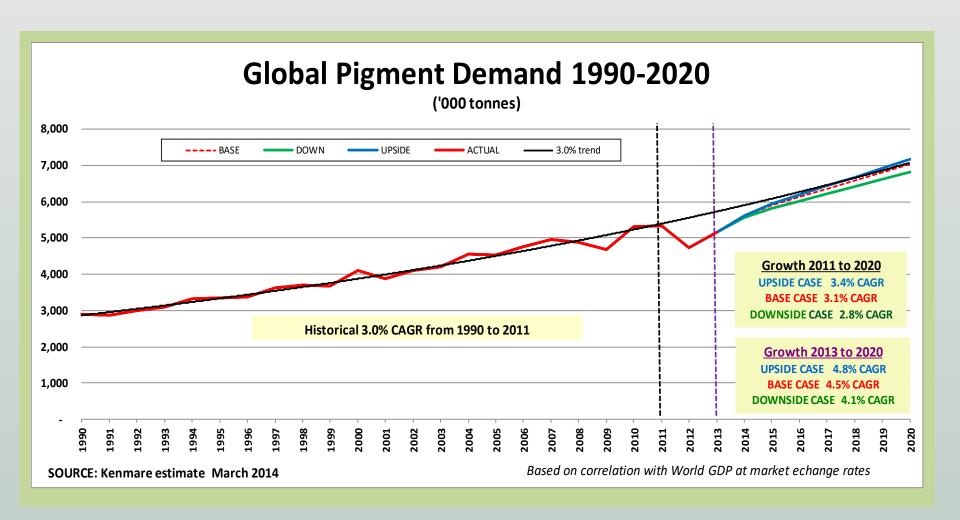








# Future Pigment Demand Expected to Grow at Above Historical Growth Rate





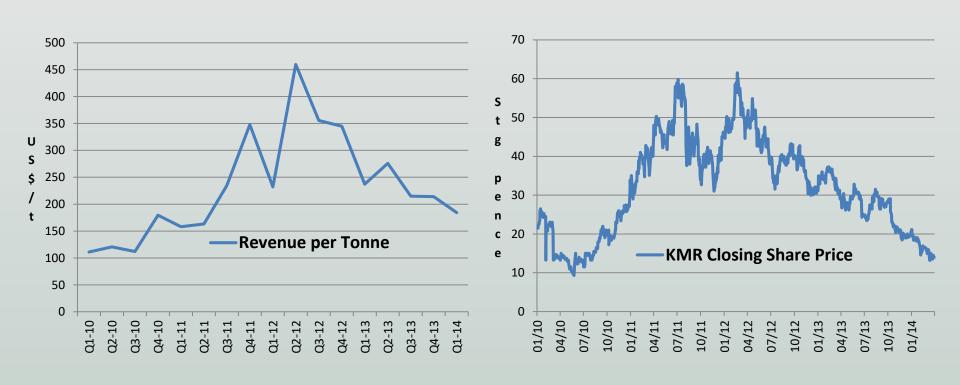
## **Pricing Movement**



Kenmare has increased cost focus in response to pricing and lowered unit cost of production from expanded facilities



## Total Product Revenue/t -v- Kenmare Share Price

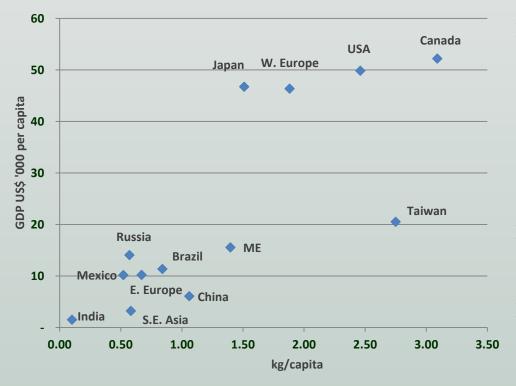


Products pricing is closely linked to Kenmare share price performance



## **Pigment Demand Growth Drivers**

#### Pigment Consumption Intensity of TiO<sub>2</sub> in 2012<sup>1</sup>



<sup>1</sup> Source TZMI June 2013

- Demand growth drivers in developing economies:
  - Pigment intensity of use at early stage of growth curve
  - Increasing per capita GDP
  - Urbanisation trends
- Per capita consumption rates of 2kg to 3kg in developed economies
- Currently 1kg or below per capita in BRIC & other developing economies



## **Operational Developments**

#### **Phase II Expansion complete**

- ►3<sup>rd</sup> Dredge operational
- >WCP B operational
- Upgraded processing plant operational
- Extended product storage facility complete

#### **Phase II Q1 2014**

- ➤ Ilmenite production: 210.8kt (Q1 2013: 137.5kt)
- >Zircon production
  - ▶ Primary zircon: 7.7kt (Q1 2013: 5.7kt)
  - ➤ Secondary zircon: 1.1kt (Q1 2013: 4.7kt)



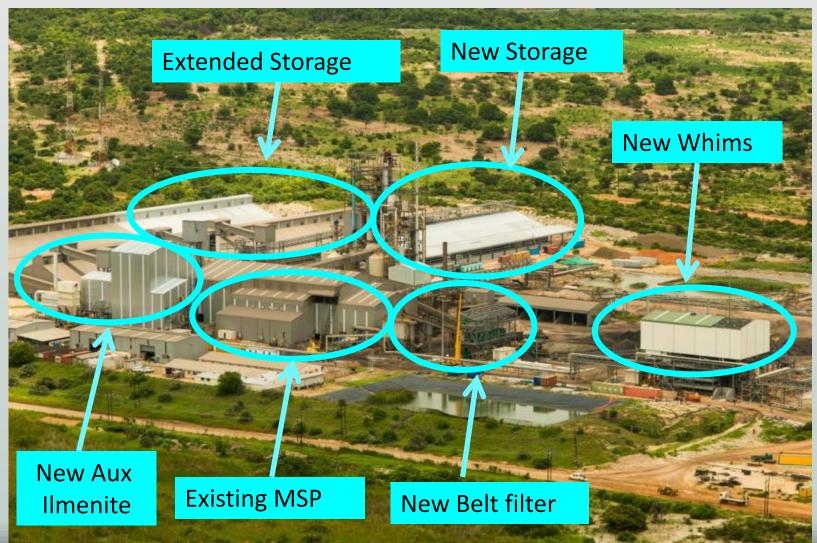






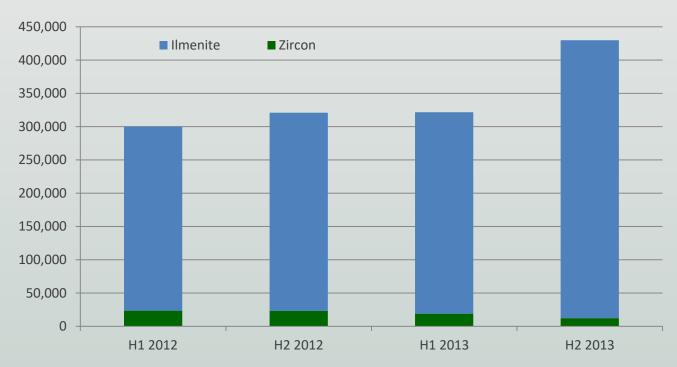


## **Expanded Processing Complete**





## Production



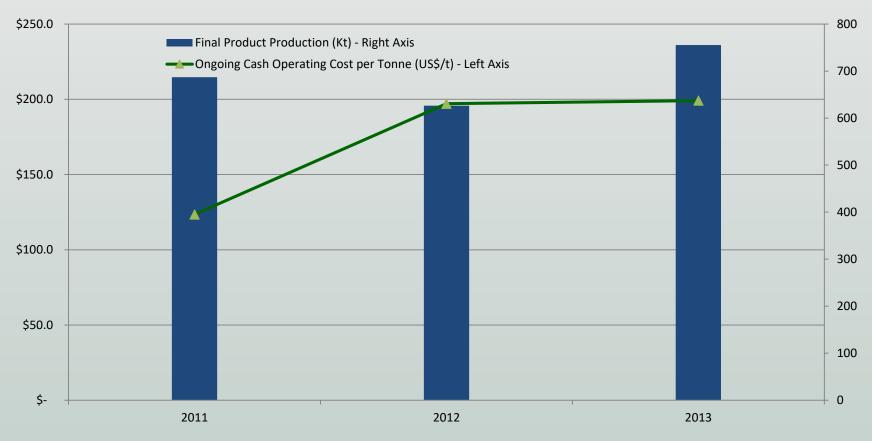
Expansion ramp up started H2 2013, with HMC up 47% and total final products up 21% in 2013 on 2012 production

#### Latest Production update from IMS 24th Apr 2014:

- ➤ Q1 2014 HMC production up 51% on Q1 2013 HMC production
- Q1 2014 finished products production up 48% on Q1 2013 finished products production



## 2011 – 2013 Cash Operating Costs



- Cost per tonne peak in 2013, expected to drop in 2014 due to:
  - Increasing production
  - Focus driving cost efficiencies: Payroll; Procurement & Onsite contractors



## **Power Reliability**

# Solutions by Kenmare and Electricidade de Moçambique (EdM) to address transmission capacity and power stability to Moma Mine :

Horizon	Solution	Responsibility	Power	Status
Current	Rent diesel-electric generating plant for MSP	Kenmare	7.5MW	Contracted for Delivery in Q3
	➤ Load management program to prevent peak time load rising above stability limit	EdM	118MW	Ongoing
Short Term	➤ Installation of series capacitors in northern network & Static VAR Compensator in Nampula	EdM	170MW	In progress
Long term	➤ Development of major project to build additional line to northern network	EdM	400kV	In progress



## **KMAD - Community Relations**

#### 2013 – 2015 Strategic Plan Agreed

#### **Current Projects**

- Health post started operating in March 2013 & ambulance allocated for community service
- Nataka school completed & 2 new schools under construction
- Water supply to the Natuco vegetable project finalised
- 2 new community projects started
- Water system set up in Topuito village
- Discussions & planning started with government on construction of vocational school









## Kenmare Resources – Long Life, Low Cost

#### Moma – A low cost, long life asset

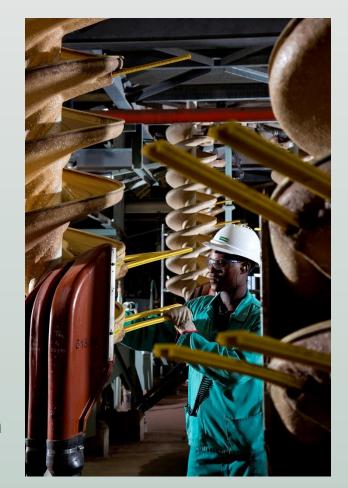
- World leading producer of titanium minerals
- 8% of global titanium feedstock supply
- ➤ Life of mine over 100+ years
- Low cost dredge-mineable mine with port facilities on site

#### **Established producer**

- US\$1bn+ invested into Moma Mine since operations began
- > 50% expansion completed and in production
- Operationally cash flow positive since 2010

#### Mineral Sands – Exposure to global GDP growth

Exposure to emerging market urbanisation and developed world GDP





# Appendix



## Mozambique Overview





#### **Key highlights**

- Stable political environment supportive government with which Kenmare has a favorable fiscal arrangement
- Diversified economy with extensive agricultural and natural resources as well as hydroelectric potential and tourism sector
- > Growth is underpinned by robust investment inflows in large projects in the mining sector
- Mozambique continues to encourage foreign investment through open-market policies

#### Quick facts (2012)

Capital Maputo Government type Presidential Democratic Republic S&P (B+ / Stable) Ratings Fitch (B+ / Positive) US\$14.6bn **Nominal GDP** 32.1% Total Debt / GDP (2011) Net FDIs / GDP 10.0% 7.4% **GDP Growth** 25 million **Population** 

## International natural resources companies operating in Mozambique

There are currently over 60 natural resources companies operating in Mozambique, with several international names having local operations:













RioTinto









### Kenmare Resources at a Glance

#### Kenmare quick facts

Location of mine

Moma Mine, North-east Coast Mozambique

Products (market share)<sup>(1)</sup>

Titanium feedstock (approximately 8% global supply)

Mine life

One of the world's largest known titanium minerals deposits with 100+ years at expanded production levels

**Equity listing** 

Primary: London Stock Exchange: Premium Listing

Secondary: Irish Stock Exchange

Market capitalisation

c. US\$510m<sup>(2)</sup>

In Mozambique since

1987

Operations commenced

2007

Number of employees

1,500

**2013 Ilmenite Production** 

720,100 tonnes



- > The Moma Mine produces titanium minerals ilmenite & rutile, used as feedstocks to produce titanium dioxide pigment & the relatively high-value zirconium silicate mineral, zircon
  - > Titanium dioxide pigment has a high refractive index & brilliant white colour, which makes it an excellent reflective optical coating. It is used in paints, paper & plastic production
  - > The primary applications for zircon are in the manufacture of opacifiers for ceramics & for refractory products used in the steel & foundry industries
- Currently ramping up completed expansion project, which is expected to increase production capacity by 50%
  - > Phase I capacity: c. 800 ktpa ilmenite, 50 ktpa zircon, 14 ktpa rutile
  - > Phase II capacity: c. 1.2 mtpa ilmenite, 75 ktpa zircon, 21 ktpa rutile
  - Moma Mine expected to produce ~8% of global titanium feedstock supply

## **Operations Review**

#### The Moma Mine

- Kenmare's expanded operating capacity is 1.2mtpa of ilmenite, plus co-products zircon & rutile
- Mining performed by three dredges floating in two artificial mining ponds
- These dredges slurry & pump mineralised sands from the mining face into two floating wet concentrator plants
- A heavy mineral concentrate is produced, which is pumped into a nearby minerals separation plant. It is then separated into final products for export via Kenmare's own product trans-shipment vessels
- These vessels are self-propelled, self-discharging & capable of carrying mineral from the jetty to the trans-shipment point, where product is loaded on to the customer's vessel



#### **Operating Characteristics**

- > 3mt have been shipped to date
- > Coastal location; no overland transport
- > Surface mineralisation (no overburden)
- > Principally low cost dredge mining
  - Wet mining plants are designed to produce a high grade of heavy mineral concentrate (distinct from more well known dry mining which use trucks, excavators, scrapers, or loaders to recover ore to a mining unit plant)
- > Limited infrastructure requirements
  - ➤ The ability to mine & export directly from the Moma site using a dedicated shipping terminal contributes to placing Kenmare toward the bottom of the industry production cost curve
- > Low cost hydro power supply
- Significant co-product revenue offers diversification of customers, & a higher product price portfolio
- > Ilmenite products are suitable for both sulphate & chloride pigment markets direct without further beneficiation
- > Substantial further mineral resources providing long mine life



## Reserves & Resources

#### Reserves & resources table as at 31 December 2013

Ore Reserve Zone	Category	Ore (Mt)	% THM*	% Ilmenite in THM	% Ilmenite in ore	% Rutile in ore	% Zircon in ore	THM (Mt)	Ilmenite (Mt)	Rutile (Mt)	Zircon (Mt)
Reserves											
Namalope	Proved	241	4.3	82	3.5	0.077	0.25	10	8.4	0.18	0.60
Namalope	Probable	134	3.5	81	2.9	0.067	0.20	4.8	3.8	0.09	0.27
Nataka	Probable	445	3.2	84	2.7	0.047	0.16	14	12	0.21	0.73
TOTAL RESERVES	Proved & Probable	820	3.6	82	3.0	0.059	0.19	29	24	0.48	1.6
Mineral Resources	Category	Sand (Mt)	% THM*	% Ilmenite in THM	% Ilmenite in sand	% Rutile	% Zircon in	THM (Mt)	Ilmenite (Mt)	Rutile (Mt)	Zircon (Mt)
cone	N.A. a. a. u. a. d	167	2.2	77	2.5	0.000	sand	Г 4	4.2	0.1	0.4
Congolone	Measured	167	3.3	77	2.5	0.060	0.24	5.4	4.2	0.1	0.4
Namalope	Measured	85	3.7	80	3.0	0.068	0.22	3.2	2.5	0.1	0.2
Namalope	Indicated	142	3.1	78	2.4	0.058	0.17	4.3	3.4	0.1	0.2
Pivilli	Inferred	227	5.4	80	4.3	0.13	0.35	12	9.8	0.3	0.8
Mualadi	Inferred	327	3.2	80	2.6	0.061	0.21	10	8.4	0.2	0.7
Nataka	Inferred	5,800	2.8	82	2.3	0.047	0.15	160	130	2.7	8.6
Mpitini	Inferred	287	3.6	80	2.9	0.070	0.24	10	8.3	0.2	0.7
Marrua	Inferred	54	4.1	80	3.3	0.19	0.19	2.2	1.8	0.1	0.1
Quinga North	Inferred	71	3.5	80	2.8	0.14	0.28	2.5	2.0	0.1	0.2
TOTAL RESOURCES		7,160	2.9	81	2.4	0.054	0.17	210	170	3.9	12