



# **2022 Site Visit Presentation**

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## Agenda





### **Overview: Kenmare Resources**



#### The world's largest ilmenite supplier

#### Moma Mine in Mozambique

- 15 years of production with >30 years in Mozambique
- >100 years of Mineral Resources
- Low environmental impact >90% of electricity from renewable source (hydropower)
- Meaningful contribution to the local and national economy

#### Market-leading position

- Two core product streams: titanium feedstocks (ilmenite and rutile) and zircon
- Kenmare's production represents 8% of global supply
- Key raw materials in the manufacture of paints, paper and plastic

#### Significant capital investment

- Capital expenditure of ~US\$1.4bn to date
- Three development projects delivered between 2018 and 2020 to increase production to 1.2 million tonnes per annum (Mtpa) of ilmenite, plus associated co-products



#### Wet Concentrator Plant A mining in Namalope



## Creating sustainable competitive advantage



Strategic priorities and 2021 performance

OPERATE RESPONSIBLY

- Safe and engaged workforce
- Thriving communities
- Healthy natural environment
- Trusted business

O.O3

LOST TIME INJURY
FREQUENCY RATE RECORD LOW

DELIVER LONG LIFE, LOW COST PRODUCTION

- >100 years of Mineral Resources provides significant growth potential
- 1<sup>st</sup> quartile revenue/cost target
- >20 year mine path visibility

+48%

ILMENITE PRODUCTION IN 2021

ALLOCATE CAPITAL EFFICIENTLY

- Balance sheet strength
- Shareholder returns
- Develop value accretive growth opportunities

~\$100m

SHAREHOLDER RETURNS IN 2021

### Mineral sands: essential to modern life



#### Two core product streams

#### Titanium feedstocks (ilmenite and rutile)

- Titanium dioxide (TiO<sub>2</sub>) pigment imparts whiteness and opacity in the manufacture of paints, plastics and paper
- Non-recyclable and difficult to substitute

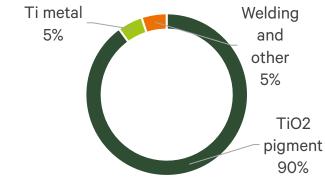
#### **Zircon**

- An important raw material for the ceramics industry for wall tiles, floor tiles and sanitary ware
- Favoured for whiteness, opacity, high melting point and shock resistance

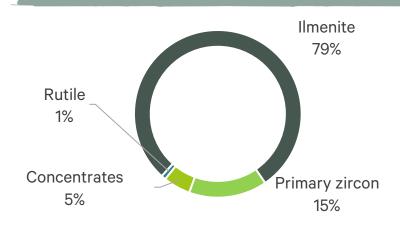
#### Mineral sands concentrate (containing monazite)

- First sales in 2019
- Included in our concentrates production
- Monazite is a mineral containing Rare Earth Oxides (REOs)
- REOs are used in various industrial applications, including the production of high strength magnets for electric cars, wind turbines and other clean energy applications

# Global titanium feedstock usage Ti metal Welding



#### Kenmare's 2021 revenue split



### Record revenues, profits, and shareholder returns







#### Other highlights

**2021 Dividends** 

**Up 227%** 

2021: USc32.7/sh (2020: USc10.0/sh)

#### **Projects**

RUPSI

#### **Commissioning**

Currently in progress

Net debt

\$83m

(2020: \$64m)

**Nataka PFS** 

On track

Expected in 2022, WCP A move in 2025

<sup>1.</sup> Rotary Uninterruptible Power Supply (reducing reliance on diesel generators and reducing CO2 emissions)

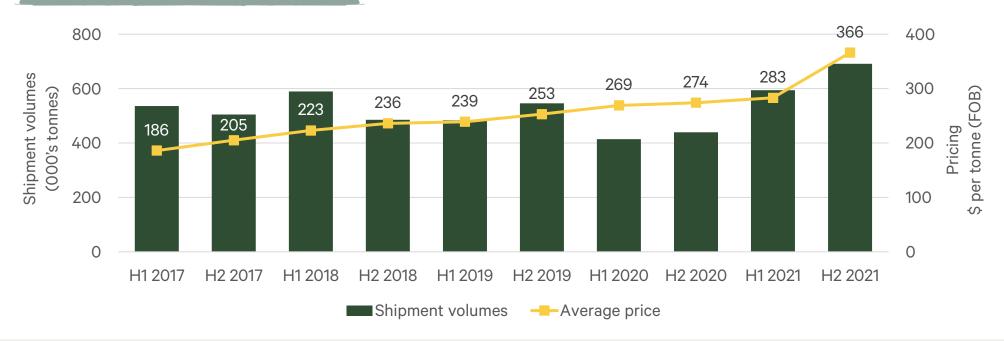
## Strong market conditions continuing in 2022



#### Sixth consecutive quarter of ilmenite price increases in Q1 2022

- In 2021, Kenmare's increased supply was required to meet market demands
- Prices increased throughout 2021 as markets tightened and global inventories were drawn to low levels
  - However received FOB prices were dampened by higher freight rates
- Positive market momentum is continuing in Q2 2022, supported by continuing low global inventories and strong demand, particularly from Chinese pigment producers

#### Steadily rising prices and volumes



### **Enhanced sustainability strategy**



Short and medium-term KPIs published in 2021 Sustainability Report

#### Safe and engaged workforce

Taking a proactive approach to safety and ensuring we attract, develop, and retain the best people

- Sustaining a Total Reportable Injury Frequency Rate in the top quintile relative to ICMM
- Structured approach to growing female representation in Moma Mine workforce

#### Healthy natural environment

Protecting the environment by setting challenging targets and monitoring performance

- RUPS<sup>1</sup> contributing majority of 12% reduction in Greenhouse Gas emissions by 2024
- Ambition to achieve Net Zero by 2040
- Updated Rehabilitation Plan with improved balance between biodiversity and food security

#### Thriving communities

Minimising risk and maximising social and economic opportunities for the Mine's host communities

- Investing in growing capacity of service provision, maximising previous investments in infrastructure
- · Increased strategic focus on water and sanitation
- Increasing operating expenditure with Mozambiquebased suppliers

#### Trusted business

Responsibly managing and overseeing our operations and business activities

- Upholding principles of EITI<sup>2</sup>, TCFD<sup>3</sup>, UN Global Compact and Voluntary Principles
- Building capacity of on site suppliers to comply with Kenmare's sustainability policies

<sup>1.</sup> Rotary Uninterruptible Power Supply (reducing reliance on diesel generators and reducing CO<sub>2</sub> emissions) 2. EITI: Extractive Industries Transparency Initiative 3. TCFD: Task Force on Climate-related Financial Disclosures

# **Sustainability**

Regina Macuacua, Deputy Country Manager





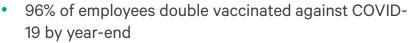
## Sustainability goals advanced in 2021



#### Sustainability pillars











**Thriving communities** 



 49% of total supplier spend was with Mozambiquebased companies



Healthy natural environment

- Climate Policy approved by Board
- 20% reduction in carbon intensity vs 2020
- 198 ha of land rehabilitated, up 10% on 2020
- 28% improved water efficiency vs 2020



**Trusted business** 

- Kenmare named Most Transparent Extractives
   Company in Mozambique for 2<sup>nd</sup> consecutive year
- Voluntary Principles on Security and Human Rights training refreshed

### 97% Mozambican workforce



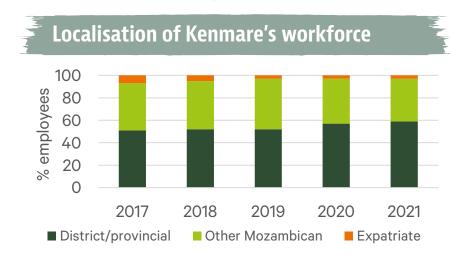
Kenmare is proud to provide employment and development opportunities in our host country

#### **Providing employment**

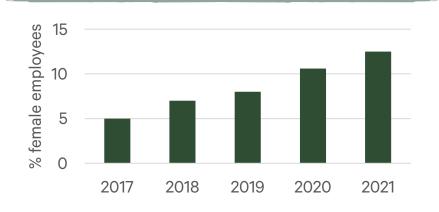
- Kenmare directly employed 1,551 people at the Moma Mine at the end of 2021
- ➤ Of these, 97% are Mozambican and 59% are from the local district or province
- > 83% of management roles at Moma (supervisor and above) are held by Mozambicans, including the General Manager
- ➤ 27 local graduates participated in Moma's Graduate Development Programme (GDP) in 2021 and past graduates now hold roles as plant supervisors, metallurgists and geologists

#### Advancing women

- Kenmare is focused on increasing the number of female employees at Moma
- At the end of 2021, 12.5% of Moma employees were female, up from 10.6% in 2020
- Kenmare is targeting 13.5% female employees by the end of 2022
- Training initiatives are in place to recruit more female employees, such as a target for 70% of Kenmare's GDP candidates to be women



#### Increasing female employees at Moma



### Kenmare Moma Development Association (KMAD)



#### A not-for-profit organisation established in 2004

Established in 2004, KMAD's objective is to implement development programmes in the Moma Mine's host communities.

Examples of KMAD's initiatives to date:

#### Economic development and livelihoods

- Funding provided for 75 new local businesses
- Access to power provided for ~24,000 people

#### Healthcare development

- ➤ 30 boreholes drilled to provide clean drinking water for ~24,000 people
- Two community health centres constructed to provide medical care to ~26,000 people

#### **Education development**

- > >70 classrooms constructed in local schools, benefitting >20,000 pupils
- Technical training college constructed and equipped for vocational development

#### Local people at a borehole drilled by KMAD



#### The KMAD-funded Technical College



### **KMAD: 2021 highlights**



KMAD invested \$2.3m in community initiatives in 2021

23 new small businesses supported by KMAD



700 farmers in Conservation
Agriculture project



Construction of Pilivili health centre completed



12,000 COVID-19 vaccines donated to host communities



Five primary schools built in Pilivili communities



>200 scholarships for young people in host communities



# **Operations update**

Higino Jamisse, Acting Chief Operations Officer



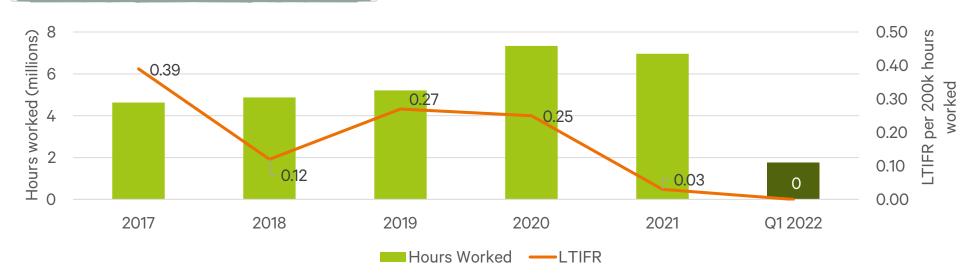


## Strong safety performance continuing in 2022



Lowest ever Lost Time Injury Frequency Rate (LTIFR) to 31 March 2022

#### Kenmare's LTIFR



#### 88% improvement in LTIFR in 2021 vs 2020

- LTIFR of 0.03 per 200k hours worked for 12 months to 31 December 2021
- Top quintile Total Recordable Injury Frequency Rate (TRIFR) relative to ICMM¹
- Significant achievement due to COVID-19 related protocols and pressures

#### Continuing focus on safety performance

- One year without a Lost Time Injury milestone achieved on 6 January 2022
- Improved performance related to hazard identification, risk assessments, and site leadership's focus on safety standards
- LTIFR of 0.00 per 200k hours worked for 12 months to 31 March 2022

### A globally significant deposit



#### Moma Titanium Minerals Mine overview

#### **Tier one Mineral Resources**

- > >100 year Mineral Resources at targeted production rate of 1.2 Mtpa ilmenite
- Moma is comprised of multiple ore zones 6.4 billion tonnes of Mineral Resources
- Current mine plan runs beyond 2040

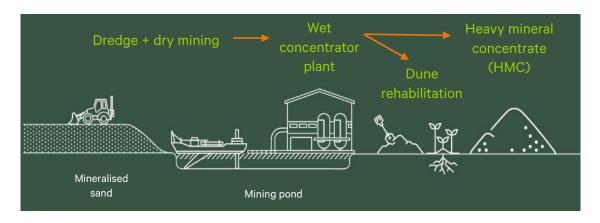
#### Low cost, bulk mining operation

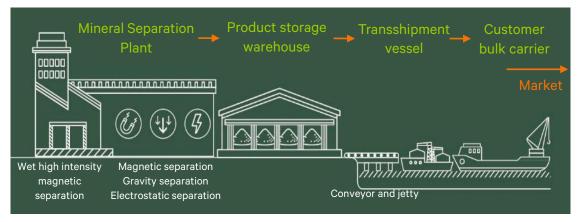
- Mature operation in production since 2007
- Three Wet Concentrator Plants (WCPs) in operation – two mining the Namalope ore zone and one mining at Pilivili
- Dedicated on-site port facilities

#### Low environmental impact

- Primarily hydro-generated power (>90% of electricity demand)
- Progressive rehabilitation of mined areas
- No toxic chemicals used

### Operational process outline





### Record production and shipments in 2021



#### Production benefitting from high grade Pilivili operations

#### **Heavy Mineral Concentrate (HMC)**

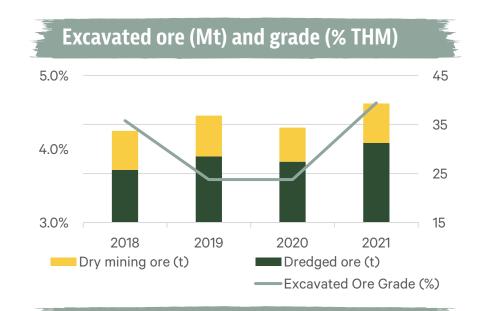
- > 30% increase in HMC production to 1.6 Mt vs 2020 due primarily to WCP B's relocation to the high grade Pilivili ore zone
- > 19% increase in ore grades and 14% increase in excavated ore volumes due to a full year of operations at WCP B and WCP C
- ➤ However, production impacted by power reliability and higher slimes affecting recoveries, as well as on-going COVID-19 disruption in H1 2021

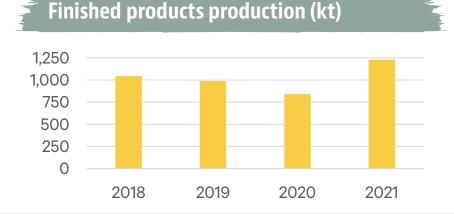
#### **Finished products**

- ➤ 46% increase in production of all finished products, due primarily to 38% increase in HMC processed
- ➤ 48% increase in ilmenite production due to higher ilmenite content in HMC following WCP B move to Pilivili, improved ilmenite recoveries vs 2020 and drawdown of HMC stocks

#### **Shipments**

- > 51% increase in shipments to 1.3 Mt vs 2020
- Record year delivered due to improved reliability and cycle times, supported by strong market conditions

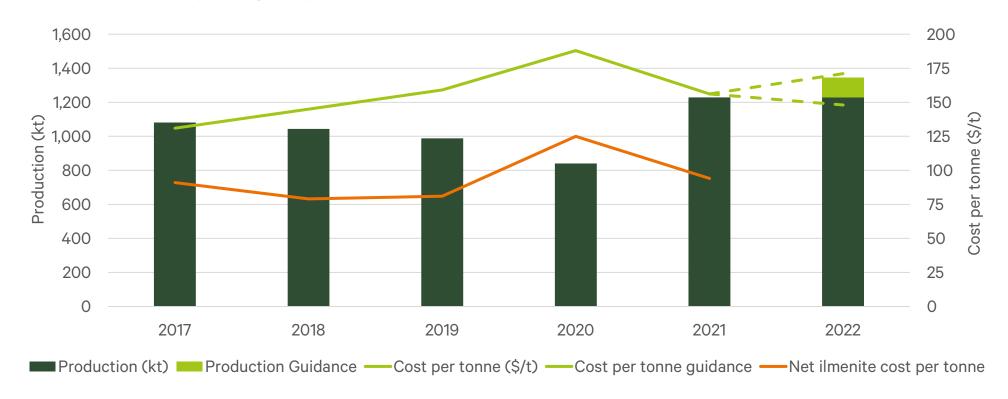




### **Economies of scale reduced unit costs in 2021**



#### Production and cash operating cost per tonne profile



- > 18% decrease in cash operating cost per tonne in 2021 to \$154/t vs 2020, benefitting from increased production volumes
- > Targeting total cash operating cost per tonne of \$148/t-\$171/t from 2022 as per guidance issued 13 January 2022
- > 2022 unit cost guidance takes into account anticipated inflation, although Kenmare is focused on maintaining cost control

<sup>1.</sup> Total cash operating costs include all mine production, transshipment, sales and distribution, taxes, royalties, and corporate costs.

## A challenging start to 2022



#### Q1 2022 production impacted by poor weather conditions

HMC production	HMC processed		
384,700t	373,300t		
	<b>—</b> • ·		

6%	-5%			
21 2021: 361,900t	Q1 2021: 391,200t			

Ilmenite	Primary zircon

256,800t	12,900 <sup>-</sup>

7%	-3%		
Q1 2021: 275,100t	Q1 2021: 13,300t		

Rutile	Concentrates

Q1 2021: 8,900t

2,000t	10,700t		
5%	20%		

#### **HMC**

- ➤ HMC production benefitted from a 5% increase in excavated ore, partially offset by a 3% decrease in ore grades to 4.49%
- Ore grades are expected to normalise at ~4.2% in 2022.
- Mining operations were impacted by poor weather, although Q1 2021 production was more affected by COVID-19 personnel shortages, delivering a quarter-on-quarter increase

#### Slimes management

- Slimes are extremely fine particles, <50 microns in size</p>
- ➤ In Q4 2021 slimes impacted feed rates and recoveries and in 2022 slimes are expected to remain high
- Implementation of slimes mitigation measures is underway, including on-going flocculant trials

#### Finished products

- Production of all finished products was impacted by a 5% decrease in HMC processed
- However primary zircon and concentrates production benefitted from the processing of stockpiled spillage material
- Rutile production benefitted from recovery improvements

Q1 2021: 1,900t

### Shipments lower than production in 2022



#### Shipments update

#### Bronagh J transshipment vessel



#### Moma's dedicated port facilities



#### Q1 2022 shipments

- Shipments of 231,500 tonnes, down 33% on Q1 2021
- Impacted by poor weather conditions and customer-chartered vessel delays due to tight shipping markets

#### Bronagh J transshipment vessel

- One of Kenmare's two transshipment vessels, the Bronagh J, is due to begin its five-yearly dry dock in May 2022
- It will be in dry dock for 10 weeks
- The works includes maintenance to the underwater portion of the vessel that cannot be accessed when it is floating
- During this time, Kenmare's transshipment capacity will be significantly reduced
- Consequently, shipments are expected to be lower than production in 2022

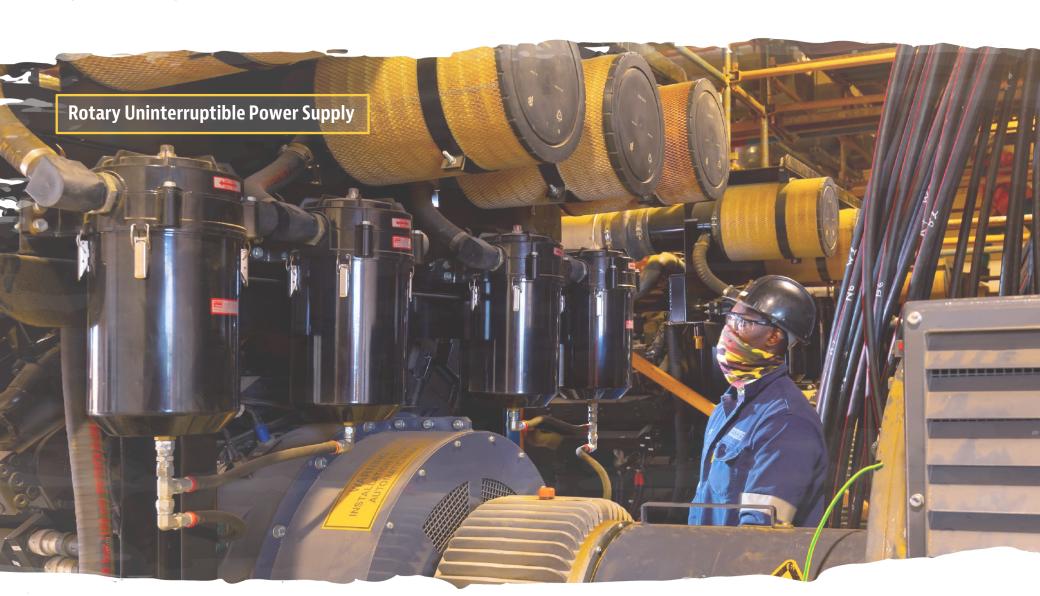
#### Improved shipping capacity

- Following Bronagh J's dry dock, Kenmare will have strengthened shipping capacity and it will be able to catch-up this shortfall
- Finished product inventories are expected to be back at normal levels by early 2023

# Capital projects update

Gary Short, Projects Director





### **Commissioning of RUPS commenced**



Rotary Uninterruptible Power Supply project update

Estimated cost of RUPS

Emissions reduction target by 2024

~\$18m

-12%

- The RUPS is anticipated to improve power stability for the Mineral Separation Plant (MSP) and further reduce Kenmare's emissions
- The RUPS will inject reactive power in the event of a incoming voltage dip to support the voltage
- In the event of a power outage, the engines will start within seconds and the alternators take over the load to ensure continuous supply to the MSP
- Kenmare currently uses diesel generators to power the MSP during the rainy season to avoid the impact of power dips, but the RUPS will provide protection throughout the year
- The RUPS is expected to benefit operating costs through reduced diesel consumption and improve utilisation and recoveries
- The RUPS is the main contributor to Kenmare's 12% emissions reduction target by 2024

#### **RUPS** building



#### **Board visiting the RUPS in February 2022**



### Nataka PFS on track for delivery in 2022



Nataka is the largest ore zone in Moma's portfolio

Nataka Mineral Resources

WCP A due to begin mining in Nataka

5.0 bnt

2025

#### Nataka ore zone

- Nataka contains 79% of Moma's total 6.3 bnt Mineral Resources
- WCP A is expected to begin mining Nataka in 2025 and WCP C is anticipated to begin mining there in 2030
- Relocation of WCP A expected in 2025 by dredging a corridor to a 20year high grade path

#### **Current status of Pre-Feasibility Study (PFS)**

- Development of ore zone knowledge nearing completion
- Mining, processing and tails management studies are underway
- Environmental and social assessment process has commenced
- PFS expected to be completed in 2022
- Definitive Feasibility Study expected to commence in 2022

#### Wet Concentrator Plant A



#### Nataka hydromining trial area



### **Evaluating optimal mining plan for Nataka**



Hydromining trials underway

#### **Hydromining trial in Namalope**



#### Board visiting the hydromining trial in Nataka



#### Slimes management is key success factor at Nataka

- Nataka ore zone has higher slimes than the current mining areas
- Slimes can negatively impact feed rates and recoveries if not managed effectively
- They also bind together the ore, causing large lumps to break off, which can make dredge mining unsafe

#### Hydromining overview

- Hydromining uses high pressure jets of water to dislodge ore
- Used alongside dredge mining, it can mitigate the impact of slimes
- Hydromining is a conventional mining method used by several of Kenmare's peers
- Kenmare team have experience using this mining method at other operations

#### **Hydromining trials**

- Hydromining trials successfully completed in Namalope and Nataka to support optimal mining plan
- Process flowsheet developed and currently being costed
- Tailings plan being developed to optimise slimes, including energy considerations

# **Outlook**

Tony McCluskey, Finance Director & Michael Carvill, Managing Director





## Targeting 1.2 Mtpa ilmenite on a sustainable basis



#### 2022 production guidance

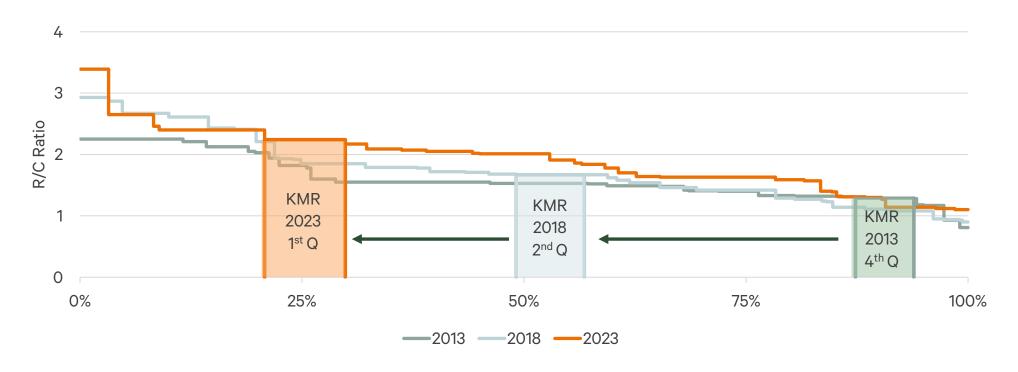
Production		2022 Guidance <sup>1</sup>	2021 Actual	2020 Actual
Ilmenite	tonnes	1,125,000 - 1,225,000	1,119,400	756,000
Primary zircon	tonnes	54,400 - 63,200	56,300	43,300
Rutile	tonnes	9,500 - 11,500	8,900	6,000
Concentrates <sup>2</sup>	tonnes	40,300 - 46,800	43,900	35,200
Costs				
Total cash operating costs	\$m	190 - 210	193	158
Cost per tonne	\$/tonne	148 - 171	157	188

- Production of all finished products expected to increase in 2022
  - Higher tonnes mined offsetting lower ore grades
  - Production in Q1 2022 was impacted by poor weather conditions but Kenmare remains on track to achieve its 2022 guidance
- Shipments expected to be lower than production due to the scheduled dry dock of the Bronagh J transshipment vessel
- Total cash operating costs are anticipated to increase in 2022 due to higher tonnes mined and inflation
- Expected capital expenditure of \$28.5m on development projects and studies, with sustaining capital of \$33m

### Becoming a first quartile margin producer



#### Industry revenue to cash cost curves



- Kenmare is targeting a first quartile margin position
- This will lead to increased cash flow stability
- Ability to remain cash flow positive throughout the commodity price cycle

## **Building on our strategy**



Strategic performance and targets

# OPERATE RESPONSIBLY

DELIVER LONG LIFE, LOW COST PRODUCTION

ALLOCATE CAPITAL EFFICIENTLY

#### 2021 performance

- Record low LTIs
- Inaugural Climate Strategy Report published
  - Ilmenite production up 48%
- 18% reduction in unit costs

- Dividends up 227%
- 13.5% of shares repurchased

#### 2022 targets

- RUPS commissioning
- Broad range of ESG targets set
- Higher forecast production in 2022
- Maintain cost control in an inflationary environment
- Nataka PFS expected
- Reduced net debt and strong shareholder returns

# **Questions?**





# **Appendices**

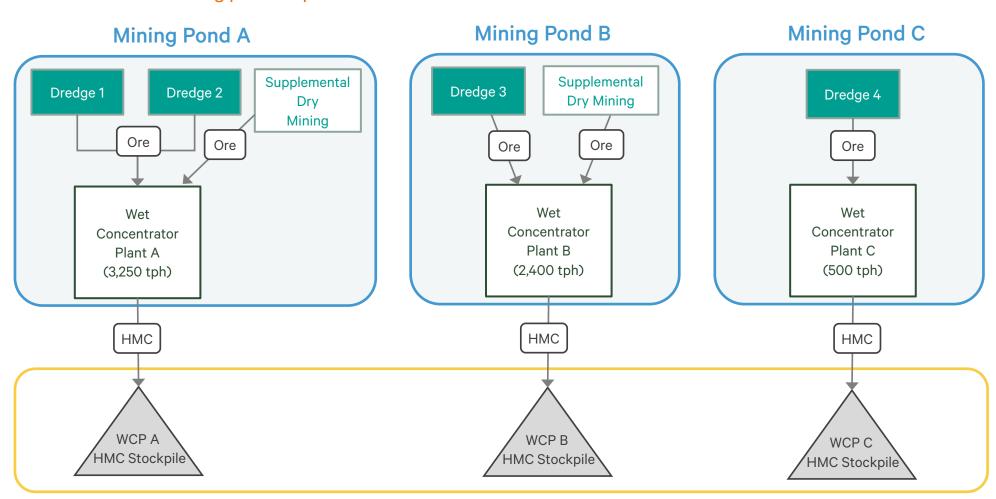




## **Simplified mining flowsheet**



Kenmare has three mining ponds in production

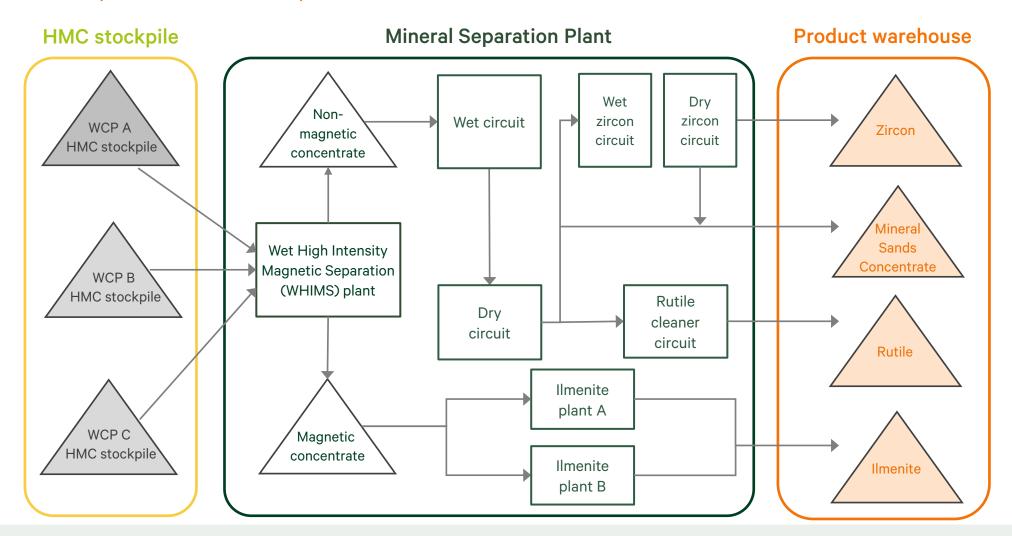


**Heavy Mineral Concentrate (HMC)** 

## Simplified processing flowsheet



Kenmare processes HMC into four products: ilmenite, rutile, zircon and mineral sands concentrate



### >30 year presence in Mozambique



Mozambique is a mining-friendly jurisdiction with a developed natural resources industry

#### The Moma Mine is in north east Mozambique





## Mozambique: Quick facts<sup>1</sup>

Capital	Maputo
Government type	Presidential Democratic Republic
Nominal GDP	\$14.0 billion
Net FDIs / GDP	22.7%
GDP growth	-1.2%
Population	31.3 million

#### There are >60 natural resources companies operating in Mozambique

reaching new frontiers

Natural resources companies operating in Mozambique are responsible for ~30% of the country's exports

















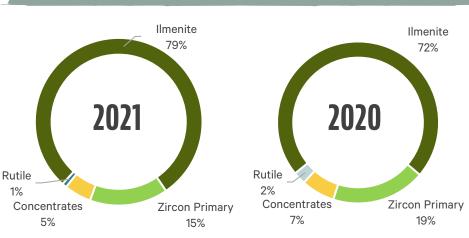
### \$216m EBITDA in 2021



#### 2021 Income Statement review

2021 income Statement review	2021 \$ million	2020 \$ million	
Revenue	455.9	243.7	
Freight costs	(35.4)	(12.2)	
Revenue (FOB) <sup>1</sup>	420.5	231.5	
Cost of sales and other operating			
costs	(303.0)	(209.4)	
Operating profit	153.0	34.4	
Net finance costs	(11.8)	(10.7)	
Foreign exchange loss	(3.9)	(1.0)	
Profit before tax	137.3	22.8	
Tax expense	(8.8)	(6.0)	
Profit after tax	128.5	16.7	
EBITDA	216.1	76.7	

#### Revenue by product (%) – 2021 vs 2020



- Higher ilmenite revenue mix due to stronger ilmenite pricing and slippage of a zircon and rutile shipment into January 2022
- > 82% increase in revenues (FOB)<sup>1</sup> due to higher sales volumes and prices
- Tax increase moderated by increased depreciation shield
- Near 7-fold increase in profit after tax due to increased volumes, lower unit costs, and improved pricing

51% EBITDA margin benefitting from higher production, lower unit costs, and improved pricing

<sup>1.</sup> Free On Board (FOB) - received prices excluding freight costs

### Lower unit costs in 2021



#### 2021 cash operating costs reconciliation

	Unit		2021	2020
Cost of sales	\$m		245.0	179.1
Other operating costs <sup>1</sup> excluding freight	\$m		22.6	18.1
Total costs excluding freight			267.6	197.2
Depreciation	\$m		(63.1)	(42.3)
Product stock movements, share-based payments and other adjustments	\$m		(14.8)	2.8
Total cash operating costs <sup>2</sup>	\$m	+20%	189.7	157.7
Finished product production	tonnes	+46%	1,228,500	840,500
Total cash operating cost per tonne	\$/t	-18%	154	188
Total cash operating costs less co-products revenue (FOB)	\$m	+10%	103.9	94.8
Ilmenite production	tonnes	+48%	1,119,400	756,000
Total cash cost per tonne of ilmenite	\$/t	-26%	93	125

- 20% increase in cash operating costs, mainly due to costs relating to higher production, repairs and maintenance, WCP B HMC road haulage, COVID-19 measures and royalty charges relating to increased revenues
- Increased depreciation due to higher production on elevated asset base following significant capital investment in recent years
- Reduction in net ilmenite unit cost to \$93/t due to increased ilmenite production and higher co-product revenues

#### Higher production drove lower unit costs

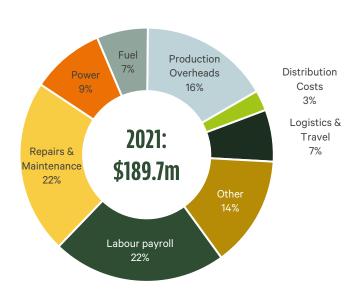
<sup>1.</sup> Other operating costs include distribution, demurrage and administration costs

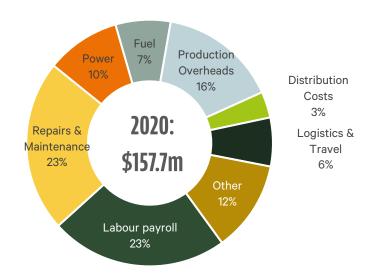
<sup>2.</sup> Total cash operating costs include all mine production, transshipment, sales and distribution, taxes, royalties, and corporate costs

## Higher cash costs reflect increased production



2021 total cash operating costs breakdown





#### Increase in cash operating costs due to:

- Labour: More staff, higher rates and FX
- Production overheads: Primarily HMC road haulage requirements in 2021, high insurance premiums and consultancy costs
- > Other: Royalties (\$3m), COVID-19 management (\$2m), indirect tax provision (\$2m), admin (\$1m)
- Power and fuel: Increase primarily driven by increased production volumes

### Follow Kenmare on social media



Facebook, Twitter, and LinkedIn



- Kenmare has profiles on Facebook, Twitter and LinkedIn, which feature regular updates on our corporate social responsibility initiatives, operational and development milestones, news flow and more
- Click the name of the social network to visit out profiles and connect with Kenmare: Facebook, Twitter and LinkedIn









