



# **TZMI Congress 2022**

November 2022

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## Agenda



How does Kenmare Resources continue to support customer demand?

Overview:
Kenmare Resources

Market outlook:
A longer term view

Kenmare's market approach

## The world's largest ilmenite supplier



#### Overview: Kenmare Resources

#### Moma Mine in Mozambique

- 15 years of production with >30 years in Mozambique
- > >100 years of Mineral Resources at current production rate
- Low environmental impact >90% of electricity from renewable source (hydropower)
- Meaningful contribution to the local and national economy

#### Market-leading position

- Four product streams: ilmenite, zircon, rutile and mineral sands concentrate (monazite)
- Kenmare production represents 8% of global supply
- Key raw materials in the manufacture of paints, paper and plastic

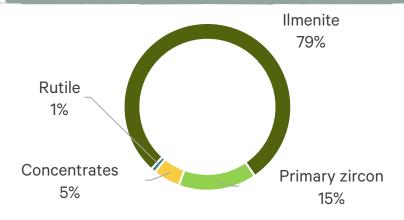
#### Significant capital investment

- Capital expenditure of ~US\$1.4bn to date
- Three development projects delivered between 2018 and 2020 to increase production to ~1.2 million tonnes per annum (Mtpa) of ilmenite, plus associated co-products

### Wet Concentrator Plant B mining at Pilivili



### Kenmare's 2021 revenue by product



## Creating sustainable competitive advantage



Strategic priorities and H1 2022 performance

OPERATE RESPONSIBLY

- Safe and engaged workforce
- Thriving communities
- Healthy natural environment
- Trusted business

**0.00**LOST TIME INJURY
FREQUENCY RATE RECORD LOW

DELIVER LONG LIFE, LOW COST PRODUCTION

- >100 years of Mineral Resources provides significant growth potential
- 1st quartile revenue/cost target
- >20 year mine path visibility

\$429/t
RECORD AVERAGE
SALES PRICE

**ACHIEVED** 

ALLOCATE CAPITAL EFFICIENTLY

- Balance sheet strength
- Shareholder returns
- Develop value accretive growth opportunities

+51%
INCREASE IN INTERIM DIVIDEND/SH VS 2021

## Strong earnings and compelling interim dividend



### H1 2022 operational and financial highlights



Capital projects update





### Net debt

## RUPS<sup>2</sup>

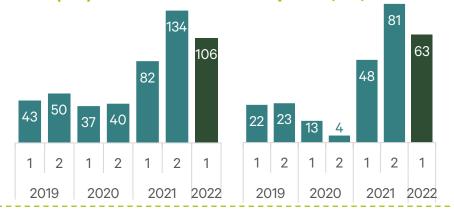
### \$66m

(31.12.2021: \$83m)

### In operation

Began mitigating disruptions in May

#### Net profit (\$m) EBITDA (\$m)



### Interim dividend/share

### **Up 51%**

(H1 2022: USc11.0/sh) (H1 2021: USc7.3/sh)

Nataka study

### **In progress**

PFS expected to be completed in 2022

<sup>1.</sup> Free on board (FOB) - received prices less shipping costs

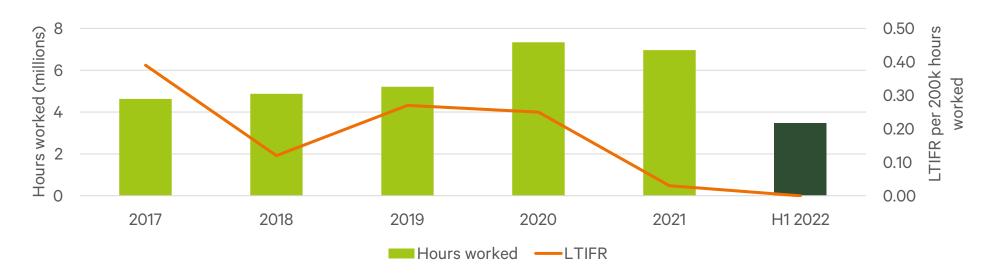
<sup>2.</sup> Rotary Uninterruptible Power Supply (reducing reliance on diesel generators and reducing CO2 emissions materially)

## Strong safety performance continuing in 2022



Zero Lost Time Injuries in H1 2022

### Kenmare's industry-leading LTIFR



#### Continuing focus on safety performance

- Almost 12 million hours worked without a Lost Time Injury to late September 2022
- One Lost Time Injury recorded in Q3 2022 LTIFR of 0.03 to 30 September 2022
- Strong performance related to hazard identification, risk assessments, and site leadership's focus on safety standards and levels of engagement

## Sustainability goals continue to be advanced



### H1 2022 sustainability update





- Wellness programme being rolled out to all Moma employees
- >200 leaders developed through Innership leadership training and coaching programme





- Moz Parks' construction of industrial park underway
- First tranche of 30 female students graduated from KMAD-sponsored Technical Training College





- Agroforestry expansion trial underway to increase quality of rehabilitation
- Energy Efficiency Manager appointed
- New waste management firm appointed to increase recycling on site



Trusted business

- 100% of significant suppliers audited to drive improvements in sustainability standards
- First round of training on Voluntary Principles on Security and Human Rights completed with public security forces

## Investing to meet customer demand



#### An overview of capital projects

#### Three growth projects delivered in recent years

Kenmare increased HMC production by ~30% following three major capital projects delivered between 2018-2020

#### Accessing large Nataka ore zone

- Nataka contains 79% of Moma's total 6.3 bnt Mineral Resources largest ore zone in Moma's portfolio
- Wet Concentrator Plant (WCP) A is expected to begin mining Nataka in 2025 and WCP C in 2030
- Work is continuing on the Pre-Feasibility Study for Nataka expected to be completed in late 2022 with a market update in Q1 2023
- Initial estimates suggest the capital cost of the move is not likely to be less than \$225m

#### Potential for further expansion at Moma

- Kenmare has multiple brownfield growth options at Moma
  - Significant cost advantages compared to greenfield projects due to existing infrastructure
- The Congolone deposit is one of Kenmare's expansion options, which contains high quality mineral sands products

#### Wet Concentrator Plant C in operation



### Nataka hydromining trial area



Market outlook: A longer term view





## Long-term fundamentals remain strong



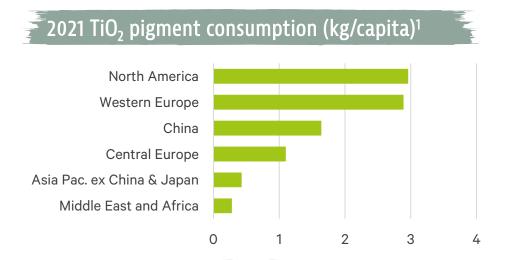
Macroeconomic outlook and the impact on Kenmare's product markets

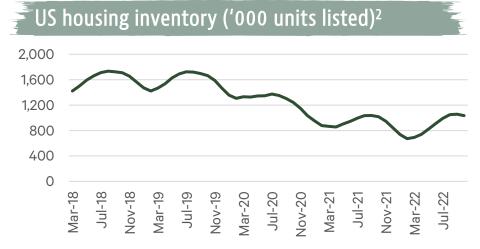
#### Global uncertainty

- Short-term global outlook is unpredictable
  - Heightened inflation is leading to intervention by Central Banks and Governments, and growth forecasts have been reducing
- TiO<sub>2</sub> pigment demand is being impacted particularly in China and Europe

#### Titanium feedstock fundamentals remain strong

- There is significantly higher TiO<sub>2</sub> pigment consumption per capita in developed western economies – developing economies with large populations underpin demand growth
- In developed economies, a long-term housing shortage has worsened in recent years, supporting the need for further development in the future
- > This will support long-term demand for titanium feedstocks

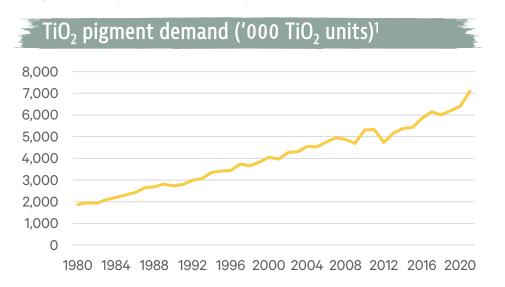


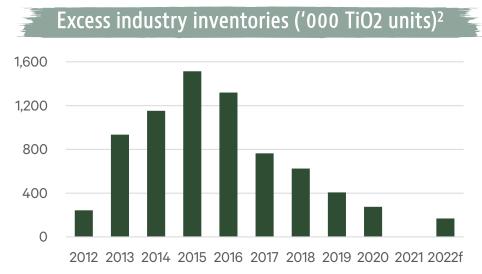


## Titanium feedstocks: A history of strong rebounds



Long-term pigment demand growth





- Historically, in the years following negative growth in the TiO<sub>2</sub> pigment industry, demand for titanium feedstocks has grown significantly above long-term average rates
  - > 1st year growth in titanium pigment demand following negative demand growth 7%
  - 2 year CAGR for titanium pigment following negative demand growth 6%
  - 3 year CAGR for titanium pigment following negative demand growth 4%
- Relatively low inventories in the global supply chain at present will shorten a downturn in demand

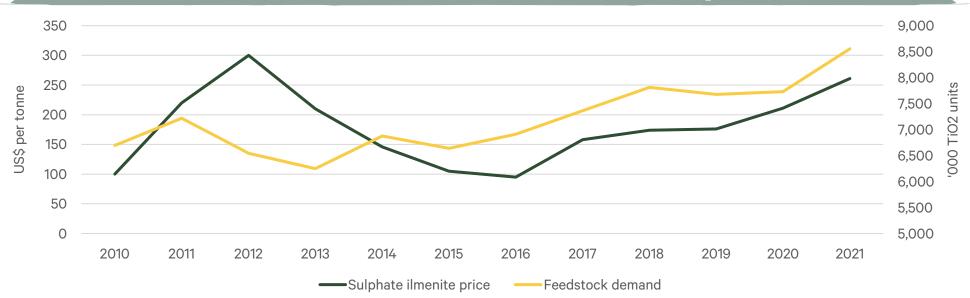
Kenmare's product markets are in a strong position to recover from a downturn in demand

## Oversupply can delay recovery



Ilmenite prices remained low in 2014-2016 despite improving demand as a result of oversupply

### Sulphate ilmenite demand (US\$/5) and titanium feedstock demand ('000 TiO<sub>2</sub> units)<sup>1</sup>



- Despite demand for titanium feedstocks rebounding strongly from 2013 onwards, ilmenite prices remained subdued until mid-2016
- > This was due to significant new supply entering the market between 2013 and 2015, causing it to remain oversupplied
- It took several years of demand growth for titanium feedstocks, and curtailed production from major feedstock producers, to bring the market back into balance

#### Feedstock prices could remain subdued for longer if excess supply enters the market

# Strategy: Kenmare's market KENMARE approach





## Long-term approach to our markets



Long-term partnerships are key to Kenmare's strategy

MAINTAIN LONG-TERM RELATIONSHIPS

- Develop mutually beneficial partnerships with our customers
- Support our customers through the business cycle

~80%

CUSTOMERS
KENMARE HAS
PARTNERED WITH
FOR 10+ YEARS

GROW WITH OUR CUSTOMERS

Increased production to meet our long-term customers requirements

 Long-term customers have increased purchases following the expansion 48%

INCREASE IN ILMENITE PRODUCTION IN 2021

SUPPORT NEW PROJECTS

Support potential new customers with ilmenite supply during rampup CUSTOMERS
SUPPORTED DURING
THEIR RAMP-UPS OVER
PAST 3 YEARS

## High quality, flexible ilmenite products



Kenmare's ilmenite product suite

IP2 IP1 Primary markets: Primary markets: Primary markets: Chloride pigment Sulphate pigment Chloride slag Synthetic rutile Synthetic rutile Synthetic rutile Chloride slag Chloride slag Sulphate pigment Reduced ilmenite Reduced ilmenite

- ➤ Kenmare's ilmenite product suite contains products with relatively high TiO2 content and low contaminants
  - Consequently, each of Kenmare's ilmenite products is sold into multiple different market segments
- This offers Kenmare the opportunity to target the strongest market segments with its products

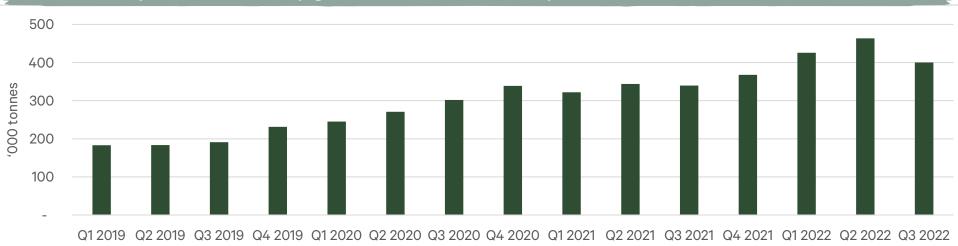
Kenmare supplies ilmenite products with relatively high TiO<sub>2</sub> content and low contaminants

## Targeting growing market segments



Kenmare is benefitting from the strong growth in ilmenite beneficiation

### Ilmenite required for chloride pigment and titanium metal production in China ('000 tonnes)



- Chinese demand for ilmenite suitable for beneficiation has been the fastest growing market segment in recent years
  - Demand has more than doubled since the start of 2019
- Kenmare has targeted this market segment and benefitted from its strong growth
  - All of Kenmare's products are preferred in this market segment for the combination of relatively high TiO<sub>2</sub> content and low deleterious contaminants

#### High-quality products enabled Kenmare to benefit from this market trend

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